1. Status of greenhouse horticulture (1)

- **Horticultural crops**, such as vegetables, fruits and flowers, account for some 40% of Japan's agricultural production in value. As they have a strong potential to become high value-added products through growers' ingenuity, they form an important and attractive field chosen by 85% of new farmers.

- In terms of consumption, they constitute an important item of national consumptive life as they account for the largest portion of spending of foodstuffs in value. Stable, year-round supply of products by greenhouse horticulture is indispensable to meet consumer needs.

- As prices of vegetables are greatly affected by the supply, the stabilization of supply by means of greenhouse horticulture is important for, among other things, the protection of national food consumption.

### Japan's agricultural output

- **Rice** 1.6549 trillion yen (18.0%)
- **Livestock** 3.1626 trillion yen (34.4%)
- **Vegetables** 2.5567 trillion yen (27.8%)
- **Fruits** 833.3 billion yen (9.1%)
- **Flowers** 352.9 billion yen (3.8%)
- **Tubers** 237.2 billion yen
- **Beans** 55.4 billion yen
- **Wheat and barley** 31.2 billion yen
- **Other** 318.3 billion yen

### Item for new entry farmers

- **Vegetables and seaweeds** 11%
- **Fruits** 4%
- **Flowers and flowering plants** 4%
- **Livestock products** 3%
- **Paddy rice, wheat, cereals and beans** 9%
- **Other** 3%

Source: Statistics of Agricultural Income Produced 2016, MAFF

### Yearly amount of spending on foodstuffs per household

- **Eating out** 18%
- **Prepared foods** 13%
- **Confectionery** 9%
- **Vegetables and seasonings** 5%
- **Meat** 10%
- **Seafood** 8%
- **Liquors** 4%
- **Drinks** 6%
- **Milk and eggs** 5%

Source: Family Income and Expenditure Survey (2017) by the Ministry of Internal Affairs and Communications

### Situation of relay-like shipments of tomatoes in season from production regions

- **August**: Open field and rain cover
- **September**: Open field and rain cover
- **October**: Produced in Ibaraki and Chiba
- **November**: Produced in Aomori and Fukushima
- **December**: Greenhouse (warming)
- **January**: Late November to early December
- **February**: Early May
- **March**: Early May
- **April**: Early May

**Greenhouse horticulture is important for the stable supply of vegetables!**

### Changes in wholesale prices of green bell peppers and amount of arrival at Metropolitan Central Wholesale Market

- **Late November to early December**: Prices rise 33% when amount of arrival drops 12% between later November and early December

- **Early January 2013**: Price
- **Early January 2014**: Price
- **Early January 2015**: Price
- **Late January 2015**: Price
- **Early March 2015**: Price
- **Early March 2016**: Price
- **Early May 2016**: Price
- **Early July 2016**: Price
- **Early September 2016**: Price
- **Early November 2016**: Price
- **Early March 2017**: Price
- **Early May 2017**: Price
- **Early July 2017**: Price
- **Early September 2017**: Price
- **Early November 2017**: Price
- **Early January 2018**: Price

Source: Investigation of the Actual Farm Working of New Farmer 2016, National New Farmer Center for Becoming New Farmer

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2. Source: Investigation of the Actual Farm Working of New Farmer 2016, National New Farmer Center for Becoming New Farmer
3. Source: Family Income and Expenditure Survey (2017) by the Ministry of Internal Affairs and Communications

---

**Situation of relay-like shipments of tomatoes in season from production regions**

- **August**: Open field and rain cover
- **September**: Open field and rain cover
- **October**: Produced in Ibaraki and Chiba
- **November**: Produced in Aomori and Fukushima
- **December**: Greenhouse (warming)
- **January**: Late November to early December
- **February**: Early May
- **March**: Early May
- **April**: Early May

**Greenhouse horticulture is important for the stable supply of vegetables!**
1. Status of greenhouse horticulture (2)

Greenhouse horticulture is being undertaken for a variety of products and has captured extremely high production shares for certain products.

Greenhouse horticulture of vegetables is highly labor-productive and can generate earnings even on small areas of land as its income per 10a is roughly three times that of open-field culture.

<table>
<thead>
<tr>
<th>Product</th>
<th>Protected cultivation Gross area (ha)</th>
<th>Share of production (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tomatoes</td>
<td>6,971</td>
<td>74</td>
</tr>
<tr>
<td>Spinach</td>
<td>4,325</td>
<td>24</td>
</tr>
<tr>
<td>Strawberries</td>
<td>3,970</td>
<td>88</td>
</tr>
<tr>
<td>Cucumbers</td>
<td>3,525</td>
<td>61</td>
</tr>
</tbody>
</table>

Source:

Income per 10a of greenhouse horticulture

<table>
<thead>
<tr>
<th></th>
<th>Gross profit (in 1,000 yen)</th>
<th>management cost (in 1,000 yen)</th>
<th>Income (in 1,000 yen)</th>
<th>Working time (hours)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greenhouse cultivation of vegetables</td>
<td>1,082</td>
<td>620</td>
<td>462</td>
<td>338</td>
</tr>
<tr>
<td>Open-field cultivation of vegetables</td>
<td>396</td>
<td>238</td>
<td>158</td>
<td>191</td>
</tr>
<tr>
<td>Cultivation of fruits</td>
<td>475</td>
<td>291</td>
<td>183</td>
<td>211</td>
</tr>
<tr>
<td>Cultivation of rice</td>
<td>119</td>
<td>103</td>
<td>16</td>
<td>33</td>
</tr>
</tbody>
</table>

Source:
Statistics on Management by Farming Type, 2014 MAFF
While greenhouse horticulture accounts for the majority of tomato production, output per 10a in the Netherlands has increased since the 1980s due to the widespread practice of hydroponic systems and CO₂ generators. In particular, it has increased drastically since 1985, when computer-based environmental control technology advanced.

The yield per 10a in Japan, meanwhile, has stalled at a low level.

Changes in yield of tomatoes per 10a

Sources: The Netherlands: FAOSTAT, Japan: Vegetable production shipment statistics (winter-spring tomatoes)
To extend periods for which agricultural products including vegetables can be shipped, horticulture in Japan has advanced from vinyl tunnels and rain covers to greenhouses and devices to control temperatures in greenhouses. While greenhouses occupy a total area of 43,232ha, greenhouses equipped with devices to warm them and those capable of controlling light and other environmental factors account for 17,406ha (40.3%) and 952ha (2.2%), respectively. To ensure a stable supply of vegetables and other food regardless of weather conditions, it is important to raise the ratio of greenhouses equipped with environmental control devices and improve productivity.

Area of greenhouses in Japan (2014)

- Ordinary Pipe House 42,280ha
- Glass House 1,658ha
- Plastic House 41,574ha
- Plant Factory with Artificial Light (PFAL) 29ha
- GH with Advanced Environmental Control System 952ha (2.2%)

Plant Factory:
A plant factory is a cultivation facility capable of year-round, planned production of vegetables and others by means of sophisticated environmental control based on the monitoring of the environment and growth. (Report (April 2009) by a working group on plant factories in a research panel on agriculture- and commerce-industry cooperation)
2. Challenges of greenhouse horticulture (2) (management structure)

The number of greenhouse horticultural farming households in Japan has been decreasing year after year due to the aging of farmers. But the area of greenhouses remains unchanged, at around 20a per household, and the scale of farming operations has failed to expand. The area of facilities erected therefore has decreased. In contrast, the area of greenhouses in the Netherlands has kept increasing year after year, so the scale of operation has been expanding.

The area of greenhouses in Japan, seen on a scale-by-scale basis, is showing shrinking trends in operations smaller than 1ha but expanding trends in those larger than 1ha.

Number of farmers and operating land of greenhouse farm (Japan and the Netherlands)

While the number of greenhouse horticultural farming households decreased, the management scales expanded, resulting in the maintenance of the area of greenhouses.

<table>
<thead>
<tr>
<th>Operating land</th>
<th>Total greenhouse area (ha)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than 10a</td>
<td>3,488</td>
</tr>
<tr>
<td>10 ~ 30a</td>
<td>15,375</td>
</tr>
<tr>
<td>30 ~ 50a</td>
<td>11,578</td>
</tr>
<tr>
<td>50a ~ 1ha</td>
<td>9,762</td>
</tr>
<tr>
<td>10ha and more</td>
<td>4,880</td>
</tr>
<tr>
<td>Total</td>
<td>45,083</td>
</tr>
</tbody>
</table>

Source: Census of Agriculture and Forestry, MAFF, Centraal Bureau voor de Statistiek
2. Challenges of greenhouse horticulture (3) (energy costs)

- Greenhouse horticulture is a business sector which, like the fishing sector, tends to be greatly affected by steep rises in fuel prices as heat, light and power expenses account for an extremely large portion of management cost.
- Fuel has been repeating wild price fluctuations, affected by geopolitical risks, foreign exchange rates and international commodity prices. It is a production material for which the prediction of future prices is difficult.

### Comparison of farm management expenses between greenhouse horticulture and paddy farming

<table>
<thead>
<tr>
<th></th>
<th>Management cost</th>
<th>Gross profit</th>
<th>Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greenhouse green bell peppers</td>
<td>2,846</td>
<td>5,536</td>
<td>2,690</td>
</tr>
<tr>
<td>Greenhouse tomatoes</td>
<td>1,876</td>
<td>3,078</td>
<td>1,202</td>
</tr>
<tr>
<td>Greenhouse roses</td>
<td>2,077</td>
<td>2,664</td>
<td>586</td>
</tr>
<tr>
<td>Paddy farming</td>
<td>86</td>
<td>113</td>
<td>27</td>
</tr>
</tbody>
</table>

Source: Statistics on agricultural prices

### Ratio of heat, light and power expenses to farm management cost

- **Greenhouse horticultural farming**
  - Greenhouse green bell peppers: 23%
  - Greenhouse tomatoes: 14%
  - Greenhouse roses: 37%
- **Open field farming**
  - Green bell peppers grown in an open field: 4%
- **Cultivation of fruits**
  - Mandarin orange grown in an open field: 5%
- **Paddy field farming**
  - Cultivation of rice: 5%
- **Fishery**
  - Squid fishing (coastal): 26%

Source: Statistied Survey on Farm Management and Economy by farming type, 2016, MAFF

### Price changes of type-A fuel oil for agricultural use

- **¥126/liter** (August 2008)
- **¥81.5/liter** (January 2018)
- **¥63.7/liter** (May 2009)

### Average price of type-A fuel oil during warming period in greenhouse horticulture

- 2005: 65.9 yen/liter
- 2006: 70.7 yen/liter
- 2007: 89.2 yen/liter
- 2008: 89.2 yen/liter
- 2009: 72.9 yen/liter
- 2010: 71.3 yen/liter
- 2011: 80.4 yen/liter
- 2012: 88.3 yen/liter
- 2013: 93.7 yen/liter
- 2014: 102.5 yen/liter
- 2015: 89.0 yen/liter
- 2016: 66.5 yen/liter
- 2017: 71.2 yen/liter

Reference: Statistics on agricultural prices
To pursue the establishment of a top-runner model (next-generation greenhouse horticulture) capable of overcoming the challenges facing Japan's greenhouse horticulture all together in the form of matching the nation's natural conditions by (1) installing advanced environmental control, (2) expanding the scale of operation through the utilization of employment, and (3) making use of regional energy, taking clues from greenhouse horticulture in the Netherlands.

1. Productivity improvement by install of advanced environmental control technology

Realize the year-round production based on the sales plan with the greater yield by the horticulture in the weather-resistant Greenhouse with an environmental control system which is able to control different environments at the same time by utilizing ICT.

(Example) Success in yielding 30-40t/10a of large tomatoes (National average of 10t/10a)

2. Large-scale management utilizing employed labor

Realization of efficient production and expansion of management scale by utilizing employed labor through preparation and review of appropriate work plans, due assignment of employees, standardization of work processes, etc.

3. Reduction of dependence on fossil fuels by utilization of local energy resources

Realize the stable management of farms by the reduction of dependence on fossil fuels where price rise has a potent influence on farm management due to the fuel expenses account for big portion in the farming costs.

Utilization of local energy resources
- Waste heat
- Woody biomass
- Heat from hot spring

Reference: Differences in natural conditions between Japan and the Netherlands

<table>
<thead>
<tr>
<th></th>
<th>Japan</th>
<th>The Netherlands</th>
</tr>
</thead>
<tbody>
<tr>
<td>Temperature</td>
<td>Hot and humid in summer</td>
<td>Cool in summer</td>
</tr>
<tr>
<td>Accumulation of snow</td>
<td>Present</td>
<td>Almost non-existent</td>
</tr>
<tr>
<td>Big wind</td>
<td>Occasional brunt of typhoons</td>
<td>Absence of hurricane brunt</td>
</tr>
<tr>
<td>Main fuel</td>
<td>Fuel oil reliant on imports</td>
<td>Natural gas from North Sea oil field</td>
</tr>
</tbody>
</table>
Formation of ten model bases across Japan to create next-generation greenhouse horticulture matching natural conditions, etc. of the country extended north and south.

To rotate the PDCA cycle by collecting the environment, growth, work and other data at the model bases and assess yield per 10a, the rates of reduction in the use of fossil fuel and productivity per worker in order to study integrant technologies for next-generation greenhouse horticulture.

To accumulate evidence that can help overcome the challenges facing Japan's greenhouse horticulture and improve profitability.

### Data to be collected at model bases

**Daily program**
- Environment, growth of plants, amount of fuel used and other factors inside greenhouses
- Work plans and results

**Grasping challenges and improvement (PDCA cycle)**

**Benchmarks**
- Yield per 10a
- Rate of reduction in use of fossil fuel
- Yield per worker

**Improvement in balance of management (PDCA cycle)**

### 3. Tackling the challenges of greenhouse horticulture (development of base of next-generation greenhouse horticulture)

1. **Hokkaido (Tomakomai City)**
   - Tomato (4 ha)
   - Woody biomass
   - Strawberry (4 ha)

2. **Miyagi pref. (Ishinomaki City)**
   - Tomato (1.1 ha)
   - Red pepper (1.3 ha)
   - Woody biomass
   - Ground thermal

3. **Saitama prefecture (Kuki City)**
   - Tomato (3.3 ha)
   - Woody biomass

4. **Shizuoka prefecture (Oyama Town)**
   - Tomato (3.2 ha)
   - Woody biomass
   - Cherry tomato (0.8 ha)

5. **Toyama Prefecture (Toyama City)**
   - Tomato (2.9 ha)
   - Ornamental plants including Eustoma (1.2 ha)
   - Waste heat
   - Completed in June 2015

6. **Aichi prefecture (Toyohashi City)**
   - Cherry tomato (3.6 ha)
   - Woody biomass
   - Completed in March 2016

7. **Hyogo Prefecture (Kasai City)**
   - Tomato (1.8 ha)
   - Cherry tomato (1.8 ha)
   - Woody biomass
   - Completed in August 2015

8. **Kochi prefecture (Shimanto Town)**
   - Tomato (4.3 ha)
   - Wooden biomass
   - Completed in March 2016

9. **Oita prefecture (Kokonoe Town)**
   - Red pepper (2.4 ha)
   - Heat from hot spring
   - Completed in March 2016

10. **Miyazaki prefecture (Kunitomi Town)**
    - Sweet pepper (2.3 ha)
    - Cucumber (1.8 ha)
    - Woody biomass
    - Completed in July 2015

11. **Hiroshima prefecture (Hiroshima City)**
    - Tomato (1.7 ha)
    - Woody biomass
    - Completed in March 2016
To realize year-round production of strawberry with cool weather of summer in the north area of Japan.

To introduce the advanced environmental control technology and make toward high quality and low cost production of strawberry.

To realize a cluster of plant factories!

Category Overview of project

Facilities at base
(1) greenhouses, (2) woody biomass, (3) facilities for production of seedling, and (4) facilities for collection and shipment

Technological demonstration
Demonstration of devices for warming inside and around a bench, mist cooling, application of CO2, etc. adopting advanced environmental control technology

Other programs
(1) Establishment of regional brands for new products (2) expansion of overseas sales, etc.

Names of consortium and its members

<table>
<thead>
<tr>
<th>Name</th>
<th>Consortium of the Next-Generation type of Greenhouse Horticulture in Hokkaido</th>
</tr>
</thead>
<tbody>
<tr>
<td>Members</td>
<td>Tomatoh Farm Co., Ltd. / morimoto Co., Ltd. / The Hokkaido Confectionery Association / Tomatoh Inc. / TANJIFORESTRY Co., Ltd. / Tomakomai-Kouiki Japan Agricultural Cooperatives / Hokkaido Food Industry Promotion Organization / Hokkaido Government / Tomakomai City</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Crops</th>
<th>Area</th>
<th>Yield (goal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strawberries</td>
<td>4ha</td>
<td>314t (7.5t/10a)</td>
</tr>
</tbody>
</table>

**Developed site**

Stock photos used

Venlo greenhouses

Year-round cultivation of strawberries in cold area

Strawberries Wooded biomass
**Miyagi Prefecture** (Ishinomaki City)

- Accelerate of re-establish farming with the Next-Generation of Greenhouse.
- To introduce advanced cultivation techniques of the Netherland and applies local energy source such as woody biomass and ground thermal.

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**Names of consortium and its members**

<table>
<thead>
<tr>
<th>Name</th>
<th>Consortium of the Next-Generation type of Greenhouse Horticulture in Ishinomaki</th>
</tr>
</thead>
<tbody>
<tr>
<td>Members</td>
<td>Miyagi Prefecture / Ishinomaki City / De Liefde KITAKAMI Co.,Ltd. / Richfield Co.,Ltd. / DELICA FOODS HOLDINGS CO., LTD./ Ishinomaki seika Co., Ltd./ Mirai-saian,Co., Ltd./ JA Ishinomaki</td>
</tr>
</tbody>
</table>

---

**Crops**

<table>
<thead>
<tr>
<th>Crops</th>
<th>Area</th>
<th>Yield (goal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tomatoes</td>
<td>1.1ha</td>
<td>370t (34t/10a)</td>
</tr>
<tr>
<td>Paprika</td>
<td>1.3ha</td>
<td>260t (20t/10a)</td>
</tr>
</tbody>
</table>

---

**Overview of project**

<table>
<thead>
<tr>
<th>Facilities at base</th>
<th>(1) greenhouse (2) facilities for wooden biomass and supply of geothermal heat, (3) facilities for seed production (4) facilities for collection and shipment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technological demonstration</td>
<td>Demonstration of cooling and warming by means of woody biomass and geothermal heat pump, application of CO2 using LPG and other technologies</td>
</tr>
<tr>
<td>Other programs</td>
<td>Establishment of regional brands for new products, etc.</td>
</tr>
</tbody>
</table>
Saitama Prefecture (Kuki City)

- To Aim at harvest unit crop 30 tons per 10a with a method for low height, high density cultivation of tomato.
- Large scale introducing on "a system of integrated environmental control" with the ICT (information and communication technology).

Names of consortium and its members

<table>
<thead>
<tr>
<th>Name</th>
<th>Consortium of the Next-Generation type of Greenhouse Horticulture in Saitama</th>
</tr>
</thead>
<tbody>
<tr>
<td>Members</td>
<td>Saitama Prefecture / Kuki City / Aeon Agri Create Co., Ltd. / Aeon Retail Co., Ltd. / Saitama Prefecture Headquarters National Federation of Agricultural Cooperative Associations / Saitama Next-Generation Greenhouse Horticulture Tomato Study Group</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Crops</th>
<th>Area</th>
<th>Yield (goal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tomatoes</td>
<td>3.3ha</td>
<td>990t (30t/10a)</td>
</tr>
</tbody>
</table>

Overview of project

- **Facilities at base**: (1) greenhouses, (2) wooden biomass boiler, (3) facilities for production of seedling, (4) facilities for collection and shipment (Technological demonstrations)
- **Technological demonstration**: Introduction of an integrated environmental control system into low-stage, high-density planting to cut production cost, and implementation of large-scale demonstration tests utilizing ICT.
- **Other programs**: Popularization and education of planting technology making full use of integrated environmental control technology, etc., and others.

Sale at mass merchandise stores

- Cut in fossil fuel (wooden pellets)
- Low-stage, high-density planting

Developed site

Within the Kuki Experimental Laboratory of the Saitama Prefectural Agricultural Technology Research Center

Facilities for collection and shipment

Facilities for production of seedling

Approx. 30a x 3 buildings

Approx. 30a x 4 buildings

★ Within the Kuki Experimental Laboratory of the Saitama Prefectural Agricultural Technology Research Center
Using geographical advantages such as abundant biomass, sunlight, transportation infrastructure, to product high sugar content tomatoes by year-round cultivate and to create year-round employment.

To improve productivity by environmental control system using ICT and promote branding by formulating marketing strategy.

Names of consortium and its members

Name
Consortium of the Next-Generation type of Greenhouse Horticulture in Fujioyama

Members
SUNFARM FUJOYAMA Co., Ltd. / SEIWA Co., Ltd. / NEPON Inc. / FUJISOGYO Co., Ltd. / Shizutetsu store Co., Ltd. / Tokyo Seika Co., Ltd. / JA Shizuoka Keizairen Co., Ltd. / JA Oigawa / University of Shizuoka / Shizuoka Prefectural Research Institute of Agriculture and Forestry / Shizuoka Prefecture Government / Shizuoka Tobu Regional Office of Agriculture and Forestry / Oyama Town Office

Crops Area Yield (goal)
High-sugar tomatoes 3.2ha 225t (7.0t/10a)
High-sugar cherry tomatoes 0.8ha 24t (3.0t/10a)

Overview of project

(1) greenhouses, (2) wooden biomass boiler, (3) facilities for production of seedlings, (4) facilities for collection and shipment

(Production cost cutting) Establishment of hybrid technology in combination with fuel oil to maximize the use of wooden biomass (ICT, advanced environmental control) Establishment of technology to maximize photosynthesis and increase profitability. Studies on streamlining of production and labor management by ICT

Formulation of marketing strategy by prefectural university and users
Utilizing waste power generation and waste heat supplied steadily.

Introducing large-scale Greenhouse farming as a model in rice specialized cultivation area.

**Category Overview of project**

<table>
<thead>
<tr>
<th>Facilities at base</th>
<th>Overview of project</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(1) greenhouse (2) heat and electricity cogeneration system from boiler equipped with power source using fuel via waste (3) facilities for production of seedlings</td>
</tr>
<tr>
<td>Technological demonstration</td>
<td>(1) Demonstration to introduce an advanced environmental control system utilizing ICT (2) Demonstration of wearable devices, etc. to share knowledge processed into data</td>
</tr>
<tr>
<td>Other programs</td>
<td>(1) Development of new sales routes (including exports) (2) Study sessions for cultivation technology (creation of regional jobs and nurturing of human resources) (3) Grasping needs among consumers and users</td>
</tr>
</tbody>
</table>

**Crops Area Yield (goal)**

<table>
<thead>
<tr>
<th>Crops</th>
<th>Area</th>
<th>Yield (goal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fruit tomatoes</td>
<td>2.9ha</td>
<td>505t (17.7t/10a)</td>
</tr>
<tr>
<td>Flowers (showy prairie gentian, etc.)</td>
<td>1.2ha</td>
<td>1.43million</td>
</tr>
</tbody>
</table>

**Names of consortium and its members**

<table>
<thead>
<tr>
<th>Name</th>
<th>Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consortium of the Next-Generation type of Greenhouse Horticulture in Toyama</td>
<td>Toyama Kankyo Seibi Co.,Ltd. / Japan Agricultural Cooperatives Aoba / Agricultural union corporation Wagouen / Smart Forest Co., Ltd. / NTT DATA INSTITUTE OF MANAGEMENT CONSULTING, Inc. / ATGREEN Co., Ltd. / Toyama Prefecture / Toyama Agriculture and Forestry Promotion Center / Toyama City</td>
</tr>
</tbody>
</table>
**Aichi Prefecture (Toyohashi City)**

- Realization of stable production of cherry tomato yield up to 21t/10a with air-conditioning and environmental control in root area.
- Reduce fossil fuel usage by more than 30% with utilizing heat energy from discharged water out of from sewage treatment plants.

### Facilities at base
1. Greenhouse
2. Heat and electricity cogeneration system from boiler equipped with power source using fuel via waste
3. Facilities for production of seedlings
4. Facilities for collection and shipment

### Technological demonstration
1. Demonstration of high-quality and high-yield cultivation by compound environmental control (vapor-pressure deficit control by mist, supply of carbon dioxide, root zone environmental control, etc.)
2. Demonstration of warming technology utilizing heat energy from discharged water

### Other programs
- Establishment of regional brands and fostering of future horticulture farms by accepting training for successors of agriculture and new entrants into agriculture

### Overview of project
- (1) greenhouse
- (2) heat and electricity cogeneration system from boiler equipped with power source using fuel via waste
- (3) facilities for production of seedlings
- (4) facilities for collection and shipment

### Names of consortium and its members
- **Name**: Consortium of the Next-Generation type of Greenhouse Horticulture in Aichi Toyohashi
- **Members**: Inochio Mirai Inc. / Inochio Tsunagu Inc. / IDEARU-ATORE Co., Ltd. / Aspen Food Planning Co., Ltd. / Kawamura Shoji Corporation / Inochio Agri Inc. / SCIENCE CREATE Co., Ltd. / JA Toyohashi / JA Aichi-Keizairen / Toyohashi University of Technology / Aichi Prefecture / Toyohashi City

<table>
<thead>
<tr>
<th>Crops</th>
<th>Area</th>
<th>Yield (goal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cherry tomatoes</td>
<td>3.6ha</td>
<td>726t (21t/10a)</td>
</tr>
</tbody>
</table>
**Hyogo Prefecture (Kasai City)**

- Establishment of new agricultural business models with by introducing system of integrated environmental control, etc.
- To realize year-round, stable, high yield and 4 fixed (fixed time, quantity, quality, price) production.
- Local production for local consumption of energy with local woody biomass.

### Names of consortium and its members

<table>
<thead>
<tr>
<th>Name</th>
<th>Consortium of the Next-Generation type of Greenhouse Horticulture in Hyogo</th>
</tr>
</thead>
</table>

| Members | Hyogo Next Farm Co., Ltd. / Salad Bowl Co., Ltd. / Higashibaba Farm Co., Ltd. / Jardin Co., Ltd. / Kansai Super Market Ltd. / Kobe University / JA Hyogomirai / Kasai City / Taka Town / Hyogo Midori Public Corporation / Hyogo Prefecture |

### Category Overview of project

<table>
<thead>
<tr>
<th>Area</th>
<th>Yield (goal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tomatoes 1.8ha</td>
<td>630(35/10a)</td>
</tr>
<tr>
<td>Cherry tomatoes 1.8ha</td>
<td>360(20/10a)</td>
</tr>
</tbody>
</table>

- **Crops**
  - Tomatoes
  - Cherry tomatoes

- **Facilities at base**
  - (1) greenhouses, (2) wooden biomass boiler, (3) facilities for production of seedlings, (4) facilities for collection and shipment

- **Technological demonstration**
  - (1) Integrated environmental control technology (application of CO2, water supply control, etc.)
  - (2) Application of CO2 using combustion gas utilizing an LPG boiler

- **Other programs**
  - (1) Nurturing of human resources with fulltime employment to learn know-how for facilities management (advanced cultivation technology, labor control, etc.)
  - (2) Popularization and education of year-round cultivation technology utilizing integrated environmental control technology, etc.
Kochi Prefecture (Shimanto Town)

- Reduce fossil fuel consumption with introducing large-sized woody biomass boiler using sawdust.
- Cooperate with the adjoining training center of prospective farmers to extent the results of the base to farmers.

Facilities at base

- (1) greenhouses, (2) wooden biomass boiler, (3) facilities for production of seedlings, (4) facilities for collection and shipment

Technological demonstration

- (1) Demonstration of high-quality, high-yield technology by compound environmental control (CO2 generation device, fine mist device, etc.)
- (2) Demonstration of cultivation for reduction of production costs by utilization of aerial work platform and nutriculture cultivation device, etc.

Other programs

- (1) Leaning of technologies through technological and management seminars, etc.
- (2) Stable shipments and sales matching needs among actual users, etc.

Overview of project

- Venlo greenhouse
  - Venlo greenhouse 1.5ha
  - Shimanto Mihara Farm Co., Ltd.
- Venlo greenhouse
  - Venlo greenhouse 1.4ha
  - Shimanto Tomato Co., Ltd.
- Venlo greenhouse
  - Venlo greenhouse 1.4ha
  - Best Grow Co., Ltd.
- Venlo greenhouse
  - Venlo greenhouse 1.3ha
  - Shimanto Blue sky Farm Co., Ltd.
- Greenhouse of center for nurturing future farmers
- Kleingarten
- Energy supply facility
- Facilities for collection and shipment

Names of consortium and its members

- Name: Consortium of the Next-Generation type of Greenhouse Horticulture in Kochi
- Members:
  - Shimanto Mihara Farm Co., Ltd. / Best Grow Co., Ltd. / Shimanto Tomato Co., Ltd. / Shimanto Blue sky Farm Co., Ltd. / Akatsuki Industrial Co., Ltd. / Shimanto Forestry Association / JA Shimanto / Kochi Prefectural Federation of Horticultural Cooperative Associations / Faculty of Agriculture, Kochi University / Kochi University of Technology / Shimanto Town / Kochi Prefecture

<table>
<thead>
<tr>
<th>Crops</th>
<th>Area</th>
<th>Yield (goal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tomatoes</td>
<td>4.3ha</td>
<td>1,651t (38.4t/10a)</td>
</tr>
</tbody>
</table>
Oita Prefecture (Kokonoe Town)

- Practice of large-scale Greenhouse farming utilizing heat from hot spring as a regional energy.
- To supply domestic paprika stably in year-round with advanced environmental control technology.

**Category Overview of project**

- Facilities at base
  1. greenhouse
  2. hot spring heat supply center (supply of geothermal water via heat exchanger)
  3. facilities for production of seedlings
  4. facilities for collection and shipment

- Technological demonstration
  1. Advanced environmental control system
  2. mist cooling
  3. carbon dioxide application technology, etc.

- Other programs
  Development and expansion of sales routes and development of products to secure contract sales, etc.

**Names of consortium and its members**

Name: Consortium of the Next-Generation type of Greenhouse Horticulture in Oita

Members:
- Takahiko Agro-Business Co., Ltd. / TAKAFUJI Co., Ltd. / Kokonoe Town / Oita Prefecture / Shinsankyo Foods Distribution Center Co., Ltd. / Co-op oita / JA kusukokonoe

Crops | Area | Yield (goal)
--- | --- | ---
Red/yellow Paprika | 2.4ha | 393t (16.3t/10a)

**Cultivation rooms**

- Cultivation room A
- Cultivation room B
- Cultivation room C
- Cultivation room D

**Energy supply center**

**Developed site**

**Utilization of geothermal energy**

- Red/yellow bell peppers
- Hot spring heat

**Developed site**

**Venlo greenhouse**

**Cultivation of red/yellow bell peppers**
Miyazaki Prefecture (Kunitomi Town)

- To construct cultivation management system with high productivity utilizing advanced ICT technology.
- Extend to the region as a model for large-scale intensive farming by cooperating with JA's training system of prospective farmers.

### Overview of project

Introduction and demonstration of "integrated greenhouse horticulture production support system," centered on a ubiquitous environmental control system and combining (1) advanced high-yield cultivation technology, (2) cost reduction technology making effective use of a wooden biomass heater, etc. and (3) advanced production management system incorporating cultivation management records and growth data.

### Crops Area Yield (goal)

<table>
<thead>
<tr>
<th>Crops</th>
<th>Area</th>
<th>Yield (goal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Green pepper</td>
<td>2.3ha</td>
<td>345t (15t/10a)</td>
</tr>
<tr>
<td>Cucumber</td>
<td>1.8ha</td>
<td>450t (25t/10a)</td>
</tr>
</tbody>
</table>

### Names of consortium and its members

- **Name**: Consortium of the Next-Generation type of Greenhouse Horticulture in Miyazaki
- **Members**: Kyushu Olympia Kogyo / Suncool System / Fujitsu / JA Miyazaki Chuou / JA Farm Miyazaki Chuou / JA Miyazaki Chuou-Kai / JA Miyazaki Keizairen / Miyazaki Prefecture / Miyazaki City / Kunitomi Town / Miyazaki Agriculture Public Corporation

### Facilities at base

- (1) greenhouses, (2) wooden biomass boiler, (3) facilities for production of seedling, (4) facilities for collection and shipment

### Overview of project

- Introduction and demonstration of “integrated greenhouse horticulture production support system,” centered on a ubiquitous environmental control system and combining (1) advanced high-yield cultivation technology, (2) cost reduction technology making effective use of a wooden biomass heater, etc. and (3) advanced production management system incorporating cultivation management records and growth data.

### Other programs

- Practice of environmental protection-oriented agriculture such as cultivation to utilize natural predators to cut use of agricultural chemicals.
4. Expansion of programs for next-generation greenhouse horticulture

(1) Direction of promotion

- As a basic direction, expansion of operations will be promoted while pushing ahead with the shift from greenhouse horticulture based on intuition and experience to environmental control-oriented horticulture.

- To make greenhouse horticulture widely possible in a reproducible manner in places in addition to a base of greenhouse horticulture by analyzing and disseminating knowledge and know-how learned from the base. For core technologies such as advanced environmental control technology, which hold the key to solutions to challenges, demonstrations and training programs to learn about technologies matching local conditions will be promoted to expand programs for next-generation greenhouse horticulture.

Overall process chart of next-generation greenhouse horticulture business

(1) Development of base of next-generation greenhouse horticulture (model base)

- Practice of sustainable greenhouse horticulture capable of overcoming three challenges

- Introduction of advanced environmental control equipment, etc.

- Promotion of advanced environmental control equipment, etc.

(2) Analysis and verification of know-how of base of next-generation greenhouse horticulture and dissemination of information

- Support for establishment of model base and analysis of know-how

- Dissemination of information on know-how of model base and discovery of new technology to nurture human resources

(3) Learning of key technologies for next-generation greenhouse horticulture

- Advanced environmental control technology, employment-oriented production control technology, labor-saving technology, etc.

- Collaboration with other policy programs (subsidy for creating strong agriculture, project to reinforce production areas, public financing for policy implementation, etc.)

Programs to stabilize management of greenhouse horticulture

- Cut in cost of erecting weather-resistant greenhouses

- Cut in use of fuel by energy saving

Practice of greenhouse horticulture to realize a stable supply and income increase!!

To develop knowledge from base and spread core technologies!!
4. Expansion of programs for next-generation greenhouse horticulture (2) (budgetary measures (1))

- As for advanced environmental control technology, employment-oriented production management technology, and labor-saving technology including automatization, etc., which hold the key to productivity improvement and expansion of operations in greenhouse horticulture, support was provided for the creation of a mechanism to learn technologies, etc. through such measures as demonstrations matching needs in production areas and acceptance of training at a demonstration greenhouse.
- In addition, support was provided for the development of a demonstration greenhouse needed to erect next-generation, large-scale greenhouse horticulture facilities and for analysis, orderly disposition and information dissemination of next-generation greenhouse horticulture and ways of lowering installation costs.

1. Promotion of productivity improvement and scale expansion in greenhouse horticulture

**Project to support expansion of scale in next-generation greenhouse horticulture (project to support learning about next-generation greenhouse horticulture technologies)**

- Establishment of mechanism to learn about technologies for improving productivity and accelerating expansion of operations

**Members of consortium**
- Prefectural governments and municipal governments (administration, experiment and research institutes and promotion organs)
- Producers
- Actual users
- Producer organizations
- Makers of greenhouse horticulture equipment
- Farmland Banks

**Technology demonstration and training**

- Advanced environmental control technology
  - Visualization and analysis of data and environmental control inside a greenhouse
- Employment-oriented production management technology
  - Preparation of production and work plans, assignment of personnel and employee education
- Labor saving technology
  - Automation of work, etc. enable large area management by small number of people

**Productivity improvement + Expansion of management scale**

- Consolidation of farmland and facilities
  - Focused support for consolidation of farmland and facilities via Farmland Banks, etc.
- Greenhouse cost cutting
  - Support also for the development of a demonstration greenhouse, utilizing cost reduction technology

**Dissemination of achievements of demonstrations to various regions by consortium**

2. Promotion of next-generation greenhouse horticulture, etc.

**Subsidy program to create strong agriculture (preferential quota for next-generation greenhouse horticulture)**

- Support for next-generation, large-scale horticulture facilities, combining advanced environmental control technology, utilization of local energy and utilization of energy-saving technology and for a development demonstration greenhouse needed to learn about technologies.

**Accumulation of facilities from production to shipment**

**Project to support expansion of scale in next-generation greenhouse horticulture (project to support learning about next-generation greenhouse horticulture technologies)**

- Support for preparation of a guidebook analyzing and sorting out know-how of model bases of next-generation greenhouse horticulture and ways of cutting installation costs and for hosting of nationwide forums, etc.
To promote a shift to a production technology system capable of accurate environmental control, based on the monitoring of environments and growth, as well as form production technology based on intuition and experience, support is provided for the introduction of low-cost, weather-resistant greenhouses, environment control equipment, etc. in projects covered by the subsidy program to create strong agriculture and the program to reinforce production areas.

### Subsidy program to create strong agriculture

**Subsidies provided for the following:**

**Development of core facilities, etc. in production areas**

Facilities for collection, shipment and storage, facilities for processing of agricultural products, facilities for advancement of production technologies (low-cost, weather-resistant greenhouse, advanced environmental control horticulture facilities, etc.), improvement of small-scale land base, facilities to protect agricultural products from damage, etc.

**Subsidy rate:**

Fixed amount for prefectures (no more than 1/2 of project cost for primary project undertakers)

**Principal project undertakers:**

Organizations, etc. formed by prefectures, municipalities and farmers

**Destination of subsidies:**

State - prefectures - primary project undertakers

### Program to reinforce production areas

**Subject to subsidies:**

1. Expenses to develop facilities and lease machinery and equipment, etc. needed to attempt a shift to production of highly profitable crops and cultivation system, based on plans to reinforce production areas, expenses needed for replanting, expenses to introduce materials, etc. needed at time of conversion, etc.

2. Programs to promote effects of programs of (1) (Expenses needed for preparation of plans)

**Subsidy rate:**

No more than 1/2 for development of facilities, no more than 1/2 the price for leasing agricultural equipment, etc.

**Principal project undertakers:**

Farmers, farmers groups, etc. positioned in "plans to reinforce production areas" prepared by regional agriculture revitalization council, etc.

**Destination of subsidies:**

(Development projects) state - prefectures - principal project undertakers

(Funding projects) state - fund management organizations - prefectures - principal project undertakers
New technological development, incorporating AI, robotics and others, is important for improving productivity in greenhouse horticulture and expanding operations.

Programs to develop, among others, an image processing device enabling precise environmental control and growth prediction thanks to the development of tomato harvesting robots and visualization of photonic syntheses are underway.

Automatic Tomato Harvesting Robots

Harvesting has depended on manual work as each tomato needs to be picked without damaging it after confirming its harvesting period.

Amid the escalating labor shortage, the development of an automatic harvesting robot, which will work day and night, is underway to promote labor saving.

Utilization of AI in robots

Image recognition and functions to acquire proficiency in movements enable robots to recognize red tomatoes, etc., which are ready for harvest, and pick them without damaging them, in the same way that humans work, by repeating the acquisition of proficiency.
Lowering temperatures without moistening crops and at low cost has become possible by improving the shape of nozzles to spray misty water and spraying pressure.

**Mist cooling**

Development of materials that make environmental control possible in summer when the amount of insolation is large and the temperature and humidity are high, in order to practice greenhouse horticulture all year round.

**Heat pump**

Application of Japanese home-use air conditioning technology, highly efficient by global standards, to agriculture. In addition to cooling and dehumidification, an air conditioner, combined with a boiler in winter, is expected to generate energy-saving effects.

**Measures to address high temperatures in summer**

- **Mist cooling**
- **Heat pump**

**Measures to address typhoon and heavy snowfall**

Development of a greenhouse that can be erected at lower cost than a conventional greenhouse built with reinforcing bars, and a highly durable covering material that maintains strong resistance to typhoons and snowfall.

**Low-cost weather-resistant greenhouse**

Utilization of thin but strong steel material fostered in the automobile industry. Securement of durability by reinforcing pillars and foundation.

**Covering materials for greenhouse**

- **PO film**
  - Lighter and more durable than vinyl and replacement is unnecessary for 5 years (2-3 years in case of vinyl)
- **Fluorine film**
  - As sunlight-permeable as glass and highly durable. Long-term use of more than 10 years possible.

**Environmental control system**

System for environmental control in response to multiple environmental conditions that include not only temperature but also humidity, CO2 and amount of insolation. While Dutch and other overseas makers had been ahead, efforts to improve functions have been underway in Japan in recent years due to electronics makers’ active entry.

**Various sensors and monitoring equipment to measure environmental data**

Visualization of environmental data facilitates improvements from cultivation based on intuition and experiences, making comparisons with outstanding farmers’ skills.
5. Support for individual challenges (1) fuel price

- Preparation of plans for promoting energy-saving and other measures to support the shift to management resistant to the effects of sharp fuel price rises, under which compensation is provided to production areas striving to cut the use of fuel by more than 15% if fuel prices rise by a set standard (115% of average of prices in five of the past seven years).

In addition, (1) special low temperature measure to lower the trigger benchmark price when the monthly temperature falls below the average-year temperature and (2) special soaring price measure that is implemented in the case of a rise of more than 20% from the previous year’s average price. 

### Basic approaches to address steep fuel price rises

#### Shift management resistant to steep fuel price rises

- Preparation of plans to promote energy-saving and other measures to create a safety net in production areas striving to cut more than 15% in the use of fuel to stabilize management by easing effects of steep fuel price rises that cannot be covered by energy-saving efforts alone.

#### Preparation of plans to promote energy-saving and other measures in production areas

- Example: Setting a reduction target for fuel use (more than 15%) and programs to attain the target.

*In case of greenhouse horticulture and other production area launching measures*

### Support for creation of a safety net (subsidy rate: 1/2)

<table>
<thead>
<tr>
<th>Time of preparation of plan</th>
<th>1st year</th>
<th>2nd year</th>
<th>3rd year</th>
</tr>
</thead>
</table>

**Support**

- **Trigging of the safety net**
  - Benchmark prices for triggering the safety net (Benchmark price x 115%)
  - Price of type-A fuel oil

- **Handling by the safety net**
  - Coverage of difference from benchmark triggering price from the fund saved by the state and that saved by producers at rate of 1 to 1.
  - Benchmark price (average of type-A fuel oil prices in five of the past seven years)

- **Handling by energy-saving measures**
  - Promotion of energy-saving plan (out of more than 15% in amount of fuel use)

**Compensation of fund**

1:1

### Key points of countermeasures

#### (Point 1) Benchmarks for triggering the safety net

Using the average of type-A fuel oil prices in five of the past seven years or excluding two years of the highest and lowest prices as a benchmark, 115% of the benchmark serves as a benchmark triggering price.

- **Benchmark trigger price: 97.2 yen**
- **Benchmark price: 84.5 yen**

#### (Point 2) Special low-temperature measure

When the temperature in the year concerned falls below the average-year temperature, the benchmark trigger price is lowered in stages.

- **Average price**
  - 80.4 yen
  - 88.3 yen
  - 93.7 yen
  - 102.5 yen

- **Benchmark trigger price**
  - 97.2 yen
  - 84.5 yen

- **Soaring price** (71.2 yen/liter x 120%)
  - 85.4 yen/liter

#### (Point 3) Special soaring temperature measure

When the fuel price rises above the average of prices during the previous year’s warming season by more than 20% and also above the benchmark price, the difference from the benchmark price is covered.

- **Case in fiscal 2017**
  - Nov. 2016 – Apr. 2017
  - Average price: 89.2 yen
  - Compensation: 4.7 yen/liter – 8.4 yen

- **Benchmark trigger price**
  - 97.2 yen
  - 84.5 yen

- **Benchmark price**
  - 71.2 yen
5. Support for individual challenges (1) (fuel price [2])

- It is necessary to stabilize management through cuts in the burden on greenhouse horticulture farm households by supplying fuel oil for agricultural, forestry and fishery use stably at as low a price as possible and also to secure a stable supply of agricultural, forestry and fishery products.
- Implementation of exemption from oil and coal tax (2,800 yen/KL) related to imports of type-A fuel oil for agricultural, forestry and fishery use and of refund of amount (2,800 yen/KL) equivalent to oil and coal tax related to type-A fuel oil for agricultural, forestry and fishery use (special measures extended for three years for fiscal 2017 to 2019)

In case of type-A fuel oil imports for agricultural use

Importers (Zen-Noh, etc.) are exempted from oil and coal tax and pass it onto selling price for farmers

- Importers (Zen-Noh, etc.)
- Duty exemption 2,800 yen/kiloliter (including tax for measures against global warming)
- Duty exemption onto sales price!

In case of domestic type-A fuel oil for agricultural use

If type-A fuel oil, produced in Japan from crude oil, with oil and coal tax already levied, is used in agriculture, an amount equivalent to oil and coal tax is refunded to producers who pass the exemption onto sales prices for farmers.

- Producers of type-A fuel oil
- Refund 2,800 yen/kilo liter (including tax for measures against global warming)
- Duty exemption onto sales price!

- MAFF
- Importer of A-type fuel oil (Zen-Noh, etc.)
- Proof of purchase
- Proof of use
- MAFF
- Tax offices
- Application
- Duty exemption 2,800 yen/kiloliter (including tax for measures against global warming)
- Proof of purchase
- Duty exemption onto sales price!

- Farmers
- Maintenance and stability of farm management achieved!!

- JA, etc.
- Proof of purchase
- Proof of use
- JA, etc.
- Application
- Stable supply of inexpensive type-A fuel oil
- Duty exemption onto sales price!
- Duty exemption onto sales price!
- Duty exemption onto sales price!
5. Support for individual challenges (2) (insects for pollen mating (honeybee))

- Honeybees are used for pollen mating for strawberries, melons, water melons, etc. and their effects in Japan (use inside facilities) are estimated at about 73 billion yen.

- The Ministry of Agriculture Forestry and Fisheries created a supply-demand coordination system between horticulture farmers and honeybee keepers in fiscal 2009 to adjust supply and demand, when a honeybee shortage for pollen mating is expected, by sharing information on the prefectures in which supply is possible. But supply-demand balance has grown tighter due to damage caused by natural disasters and unseasonable weather conditions in recent years, so programs to achieve stable honeybee securement are necessary.

### Situation of honeybee use for pollen mating in greenhouse horticulture of vegetables

<table>
<thead>
<tr>
<th>Section of use</th>
<th>Total area (ha)</th>
<th>Ratio (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Area of greenhouse horticulture of vegetables (total)</td>
<td>39,635</td>
<td></td>
</tr>
<tr>
<td>Of which, area of honeybee use</td>
<td>7,795</td>
<td>19.7</td>
</tr>
<tr>
<td>Area of strawberry cultivation</td>
<td>3,970</td>
<td></td>
</tr>
<tr>
<td>Of which, area of honeybee use</td>
<td>3,553</td>
<td>89.5</td>
</tr>
</tbody>
</table>

Source: Ministry of Agriculture, Forestry and Fisheries, “Situation of Facilities Installed for Horticulture”

### Examples of damage caused by natural disasters

- Hive boxes swept away by a typhoon
- Hive boxes destroyed by earthquake

### Support for stable procurement of honeybees for pollen mating

Support (from 2018) for expenses related to programs between horticulture production areas and honeybee keepers to prevent a shortage of honeybees for pollen mating (preparation of plans for cooperation between horticulture farmers and honeybee keepers, technology to ease damage using yellow hornet repellent, long-term sanitary utilization technology using biodegradable plastics as frames for hive boxes, technology for high-speed breeding of queen bees, technology to create an appropriate environment within a greenhouse, technology to prevent mite damage, technology to reduce dissipation in winter, efficient retreat from damage, etc.)
5. Support for individual challenges (2) (insects for pollen mating (bumblebees))

- Bumblebees are used for pollen mating for tomatoes and other produce grown inside facilities. Their economic effects in Japan (for use inside facilities) are estimated at about 5.3 billion yen.
- Bombus terrestris were designated as an invasive alien species in 2006 and the raising and keeping of them are banned in principle. The new introduction of them is also banned. If authorized by the Minister of Environment, raising and keeping them is possible as an exception.
- Shipments of Bombus terrestris have remained level since their designation as an invasive alien species, while the number of indigenous-breed bumblebees used has maintained a certain level. Bombus ignitus bumblebees have been found to be little different from Bombus terrestris in function.
- Based on these facts, the Ministry of Agriculture, Forestry and Fisheries and the Ministry of Environment decided in 2017 on the policy of using an alternative to Bombus terrestris and to accelerate the shift to an alternative to large earth bumblebees under the target of halving the use of Bombus terrestris by 2020.

### Situation of using bumblebees for greenhouse production of vegetables

<table>
<thead>
<tr>
<th>Section of use</th>
<th>Total area (ha)</th>
<th>Ratio (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Area of greenhouse vegetable production (total)</td>
<td>39,635</td>
<td></td>
</tr>
<tr>
<td>Area of bumblebees used</td>
<td>2,905</td>
<td>7.3</td>
</tr>
<tr>
<td>Area of tomato cultivation</td>
<td>6,971</td>
<td>38.2</td>
</tr>
<tr>
<td>Area of bumblebees used</td>
<td>2,665</td>
<td></td>
</tr>
</tbody>
</table>

Source: Ministry of Agriculture, Forestry and Fisheries, “Situation of Facilities Installed for Horticulture”

### Changes in shipments of bumblebees

- Large earth bumblebees
- Bombus ignitus

Designated as an invasive alien species

### Policy of using an alternative to large earth bumblebees

- In Hokkaido, Bombus ignitus is not used, and the use of indigenous species (Bombus hypocrita sapporoensis) is demonstrated. The shift to them is being promoted since the demonstration.
- Outside Hokkaido, Bombus ignitus has been used under due management.
- Bumblebees are properly treated after use so that they do not fly into fields because they, even the indigenous species, have artificially uniformized genes.

### Support for increase in use of bumblebees of indigenous species

The Ministry of Agriculture, Forestry and Fisheries has supported demonstrations (since 2017) needed for the shift to bumblebees of indigenous species in horticulture production areas promoting planned efforts to half the use of Bombus terrestris.
5. Support for individual challenges (3) (Cost of building a greenhouse [1])

- Greenhouse prices have sharply increased in Japan in recent years against the backdrop of rises in material prices and labor cost.
- In greenhouse horticulture, the cost of building greenhouses needs to be lower as facility expenses account for more than 10% of farm management expenses.

○ The prices of greenhouses for agricultural use in Japan

* Base price of a pipe greenhouse and price of arch pipes: Prices are quoted from greenhouse maker's catalogue (Arch price is for a set of 20 pipes).
  Price of arch pipes is not listed due to unavailability in the 2017 catalogue.
* Unit labor cost: Ministry of Land, Infrastructure, Transport and Tourism, "Public Works Design and Unit Labor Cost (Ordinary Workers)" (Unit cost in Kumamoto Prefecture)

○ Ratio of facility expenses to farm management cost

<table>
<thead>
<tr>
<th>Facility expenses</th>
<th>Farm management cost (in 1,000 yen)</th>
<th>Ratio of facility expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greenhouse horticulture of vegetables</td>
<td>620</td>
<td>13%</td>
</tr>
<tr>
<td>Greenhouse horticulture of flowers</td>
<td>1,563</td>
<td>12%</td>
</tr>
<tr>
<td>Open-field cultivation of vegetables</td>
<td>238</td>
<td>5%</td>
</tr>
<tr>
<td>Cultivation of fruits</td>
<td>291</td>
<td>7%</td>
</tr>
<tr>
<td>Cultivation of rice</td>
<td>103</td>
<td>6%</td>
</tr>
</tbody>
</table>

Source: Ministry of Agriculture, Forestry and Fisheries, "Statistics on Type-by-Type Agricultural Management" (2015)

Base price of a pipe greenhouse has risen by a factor of roughly 1.7 compared to 10 years ago.
5. Support for individual challenges (3) (Cost of erecting greenhouse for agricultural use [2])

- To cut the cost of erecting greenhouses for agricultural use based on "Programs to Reinforce Competitiveness of Agriculture," (1) Preparation of a guidebook for introducing weather-resistant greenhouses, (2) Development and dissemination of technology to cut the cost of weather-resistant greenhouses, and (3) Promotion of self-building of pipe greenhouses, etc. will be promoted.

- Preparation of a guidebook in 2018 to enable farmers to strengthen greenhouses and specifications matching their own management. (Before the guidebook, a leaflet was prepared in fiscal 2017 to sort out in simple terms ideas for choosing necessary strength. At the time of preparation, rules for wind resistance, snow resistance, weight resistance, and other issues of concern for greenhouses were relaxed.

- Preparation of a low-cost technology catalogue and collection of examples of low-cost cases through exploration of technologies, including regional small and midsize makers (convening of technology proposal session) in fiscal 2017.
  - To demonstrate and establish a greenhouse capable of cutting the cost of building a greenhouse per se and interior facilities by 30% from the current level by fiscal 2019 (project to reinforce the management unit under the fiscal 2016 supplementary budget).


- Prevention of over specifications and dissemination of high quality and low-cost greenhouses for agricultural use through farmers' selection.
  - Establishment of technology capable of cutting materials cost and building cost combined by 30% through innovation.

- Cut (20%) in building cost by self-construction.

- Promotion of self-construction of pipe greenhouses by agricultural corporations and JA working groups.

- Exploration, development and dissemination of information of cost-cutting technology.

- Furtherance of excessively large space by leaving strength and specifications to makers.
(Reference) Specific programs to cut the cost of improving facilities

- Example of technological development (technology revealed at a technology proposal session)
  - Cut in building cost by means of the pile foundation method

(Features)
Construction period is shortened and direct driving piles eliminates the boring work and formwork needed in groundwork

- Leaflet for farmers
  - Preparation of leaflet in fiscal 2017, sorting out ideas in plain terms for selecting needed strength

- Studies on project to reinforce management unit (Technology introduced at technology proposal session)
  - Small-scale, low-cost greenhouse utilizing materials for construction scaffolding

<table>
<thead>
<tr>
<th>Location of building erection (example)</th>
<th>Return period</th>
<th>Strength resistant to strong wind (wind-resistance design value)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mito City, Ibaraki Prefecture</td>
<td>15 years</td>
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</tr>
<tr>
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</tr>
<tr>
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<td>30 years</td>
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</tr>
<tr>
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<td>43 years</td>
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<td>4.2m/s</td>
</tr>
<tr>
<td></td>
<td>25 years</td>
<td>4.4m/s</td>
</tr>
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A greenhouse with the strength to withstand strong winds, as mentioned above, is shown below as an example for reference. As it is no more than an example, necessary strength can be obtained by different specifications, such as the shape of greenhouses and diameters of poles (for example, changing the diameter of the pole under a chevron-shaped roof house).

- Increase in farmers' income and expansion of greenhouse horticulture market

The leaflet is posted on the Ministry of Agriculture, Forestry and Fisheries website
http://www.maff.go.jp/j/seisan/ryutu/engei/onshitsu.html

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Tech catalogue is posted on the Ministry of Agriculture, Forestry and Fisheries website
http://www.maff.go.jp/j/seisan/ryutu/engei/onshitsu.html

Increase in farmers' income and expansion of greenhouse horticulture market
Family-run business seeking to expand operations and improve productivity by adopting environmental control technology, etc. and concluding direct sales contracts with actual users.

**Key points of model**

- Labor saving and expansion of operations by adopting environmental control technology to automate temperature, humidity, and other adjustments.
- Sharp increase in amount of production (from 10.4t/10a to 35t/10a) by adopting high-yield products with high sugar content, a hydroponic system, long-term cultivation and the environmental control technology in ICT.
- Creation of local employment throughout the year by realizing year-round cultivation
- Cost reduction by adopting heat pumps and other energy-saving devices
- Conclusion of direct sales contracts and realization of stable management and sales route expansion by producing tomatoes of the quality demanded by consumers

**Outline of technology and program**

- Compound environmental control system
- Long-term cultivation (tomatoes)
- Settled planting
- Shipment
- From September to July of the following year

**Feature of management development**

- (Type of management) Family-run (two people and 17 temporary employees)
- (Scale of management and type of cropping)
  - Arable land under management: 1ha
  - Vegetables subject to greenhouse horticulture
  - Tomatoes: 1ha
  - Settled planting: August
  - Shipment: From September to July of the following year

**Results of estimation**

- Gross revenue: 105 million yen
- Management expenses: 93.4 million yen
- Labor cost: 21.5 million yen
- Agricultural income: 11.6 million yen
- Income of main worker (per person): 5.8 million yen
- Work hours by main worker (per person): 1,800 hours
Model of corporation-type greenhouse horticulture shows gross revenue of 500 million yen utilizing ICT and regional energy at large-sized greenhouses

### Key points of model
Corporate management engaging in integrated next-generation greenhouse horticulture from production to coordination to shipment, combining local energy, such as wooden biomass, and cutting-edge technology

### Outline of technology and program
- Labor saving by environmental control technology and expansion of operations by promoting amassment of farmland and securing deserted arable land and industrial parks, etc.
- Sharp increase in amount of production (from 10.4t/10a to 35t/10a) by adopting high-yield products with high sugar content, a hydroponic system, long-term cultivation and the environmental control technology in ICT.
- Creation of local employment throughout the year by realizing year-round cultivation
- Utilization of local energy, such as wooden biomass, to break away from the reliance on fossil energy (30% cut in use of fossil energy)
- Realization of stable management and securement of sales routes through direct contract sales (from 304 yen/kg to 350 yen/kg)

### Feature of management development
**(Type of management)**
Management by corporation (4 people, 6 full-time employees and 82 temporary employees)

**(Scale of management and type of cropping)**
- Arable land under management: 4ha
- Vegetables subject to greenhouse horticulture: Tomatoes - 4ha, Shipment - August
- Settled planting - From September to July of the following year

**(Results of estimation)**
- Gross revenue: 490 million yen
- Management expenses: 434.5 million yen
- Labor cost: 123.6 million yen
- Agricultural income: 55.5 million yen

**(Income of main worker (per person))**: 13.9 million yen
**(Work hours by main worker (per person))**: 1,800 hours

### Topics of production technology
- **Compound environmental control system**
  - Control of temperature, humidity, CO2, amount of insolation, amount of fertilizer used, etc. by utilizing ICT

- **Utilization of geothermal energy**
  - Wooden biomass boiler
  - Venlo greenhouse
  - Roof window, curtain and cyclical fan
  - Screen of an environmental control system

### Farm management model (greenhouse horticulture (run by corporation))

<table>
<thead>
<tr>
<th>Types of agricultural management</th>
<th>Vegetable cultivation (next-generation greenhouse horticulture)</th>
<th>Area covered</th>
<th>Nationwide</th>
</tr>
</thead>
</table>

(Attached table 2)