Developments and Prospects in Global Commodity Markets

JOHN BAFFES WORLD BANK

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Outline

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Commodity Markets Outlook



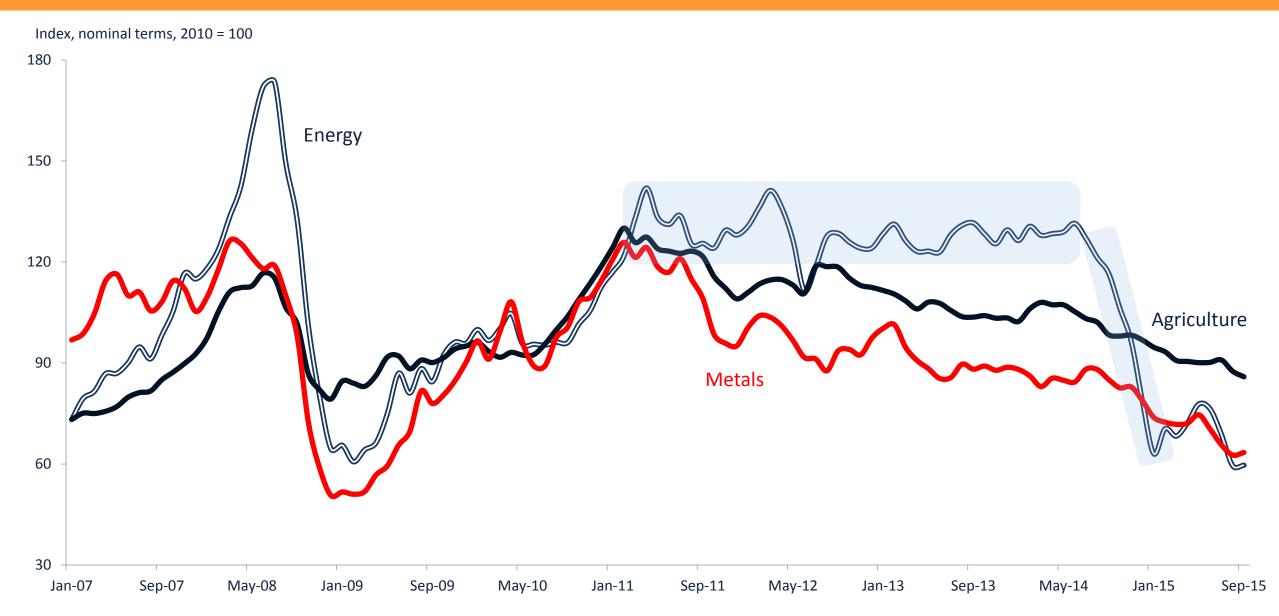


Q1 Q2 Q3 Q4

- Recent developments and price forecasts
- Energy markets
- Agricultural markets
- Metal markets
- Prospects of the global economy
- Where are commodity prices heading?

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The oil price plunge brought energy in line with other prices



Source: World Bank

Note: Last observation is November 2015

Developments in commodity markets and price outlook

Summary

- ➤ Across the board weakening in commodity prices and across the board downward adjustments to price forecasts:
 - Crude oil prices have been fluctuating around \$45/bbl since August 2015 from \$110/bbl in June 2014.
 - Agricultural prices have weakened as well, down more than 10% since a year ago.
 - o Metal prices are down 25% since a year ago.
 - All three industrial commodity price indices (energy, metals, and agricultural raw materials) have declined by similar magnitudes (about 40 percent each) since their early 2011 peaks.

Commodity prices and forecasts (2010 = 100)

	Prices (F=forecast)				Change (%)		
	2014	2015	2016F	2017F	14-15	15-16	16-17
Energy	118	66	64	68	-44	-4	6
Non-Energy	97	83	84	85	-15	1	2
Metals	85	68	69	71	-20	2	3
Agriculture	103	90	91	92	-13	1	1
Food	107	91	93	94	-15	1	2
Beverages	102	94	93	92	-8	-1	-1
Raw Materials	92	84	85	87	-9	2	2
Fertilizers	101	96	95	95	-5	-1	-1
Memorandum items							
Crude oil (US\$/bbl)	96	52	49	53	-46	-5	7
Gold (US\$/toz)	1,266	1,174	1,155	1,137	-7	-2	-2

Source: World Bank, Commodity Markets Outlook

Note: Forecasts as of October 20, 2014. Prices for 2015 are as of November

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 - All three industrial commodity price indices (energy, metals, and agricultural raw materials) have declined by similar magnitudes (about 40 percent each) since their early 2011 peaks.
- > Causes of the price weakness include:
 - Well-supplied markets for industrial commodities (in turn a reflection of past investments due to high prices). Increased oil production by OPEC, notably Iraq and Saudi Arabia.
 - o **Good crop harvests** during the past 3 years in the case of agriculture.
 - o **Strong US dollar** and likely tightening of financial conditions.
 - Weak economic growth, especially in emerging economies where most commodity demand growth takes place.

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 - o **Strong US dollar** and likely tightening of financial conditions.
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- ➤ Commodity prices are expected to increase (albeit marginally) in 2016 and 2017.

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Oil price movements: Sources, channels, and impacts								
Source	Channel	Oil vs all commodities	Impact on prices					

Strong growth lead to high industrial commodity

prices (not food prices due to Engels' Law)

Less consumption (through substitution away

Better production technologies lead to lower

Restriction of supplies due to **security concerns** in

induce high oil prices; biofuels, which displace oil,

Middle East and Central Asia induce high prices

Restriction of supplies due to **OPEC policies**

cause lower oil prices but higher food prices

Appreciation of the US dollar lowers prices,

interest rate movements have mixed impact

prices (shale technology in the U.S.)

from oil to other energy sources) lowers prices

Industrial (not food)

Some commodities

Crude oil and natural

Crude oil and natural

Crude oil (OPEC), food

commodities (biofuels)

All commodities

commodities

gas

gas

Demand

Demand

Supply

Supply

Supply &

demand

Supply &

demand

Growth

prospects

Substitution

technologies

Production

technologies

Geopolitical

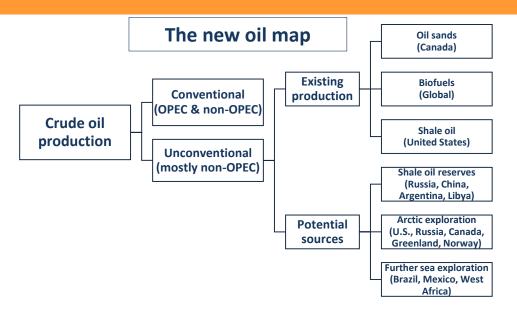
Macroeconomic

fundamentals

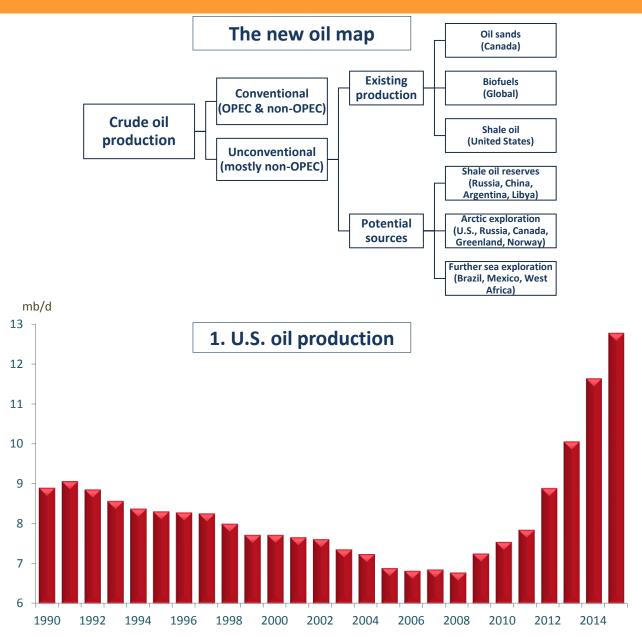
concerns

Policies

Oil prices are driven (mostly) by 3 unconventional sources

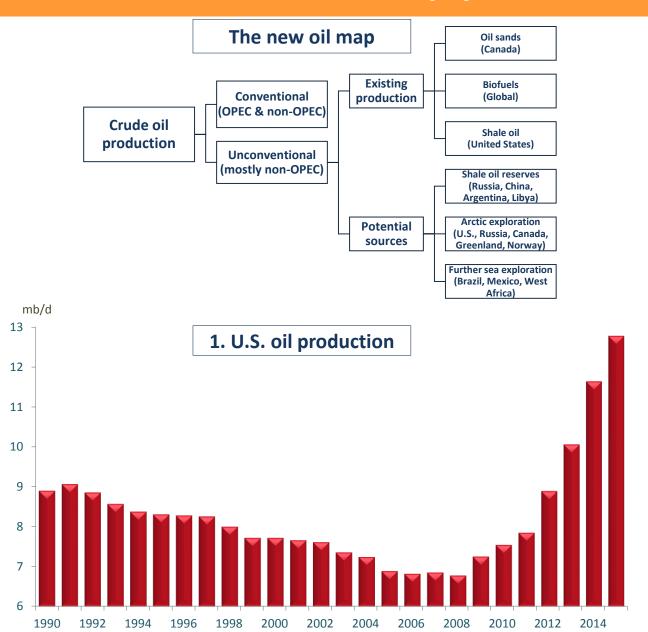


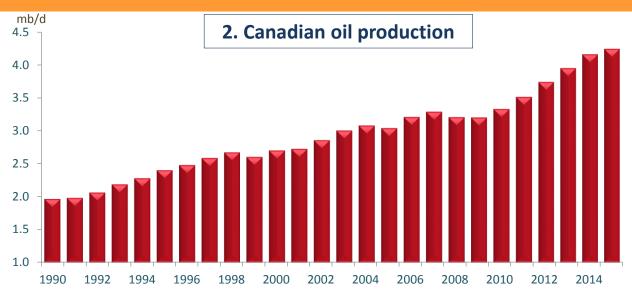
(1) US shale



Source: IEA, BP Statistical Review, and World Bank estimates.

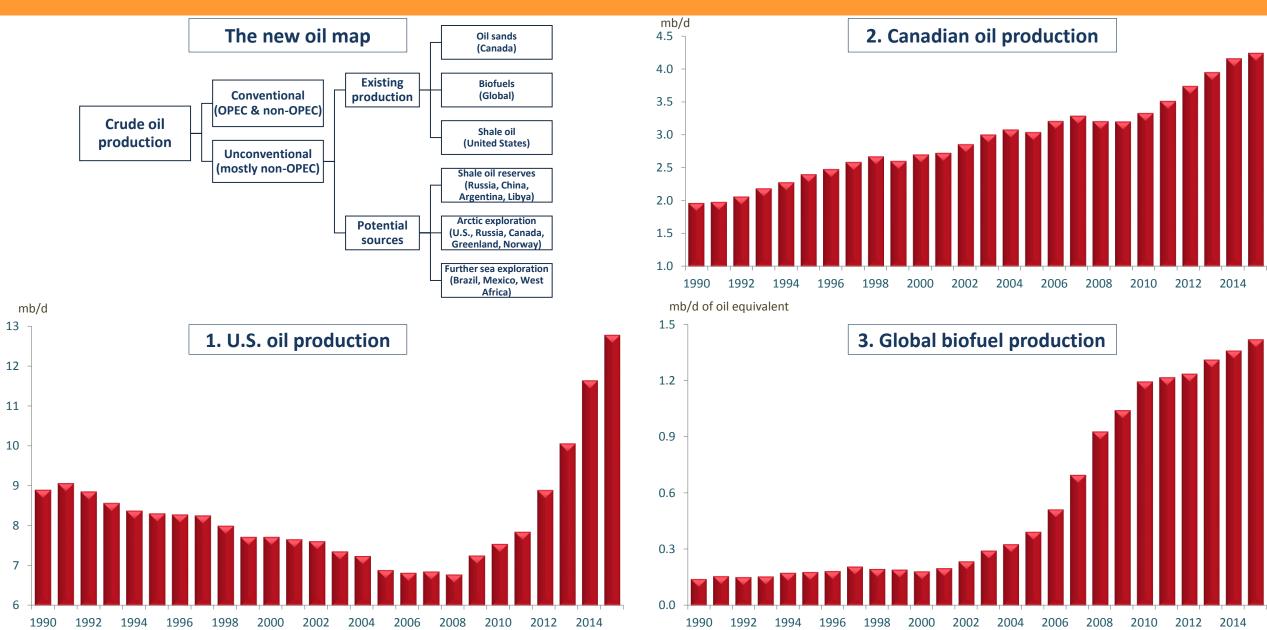
(2) Canadian oil sands





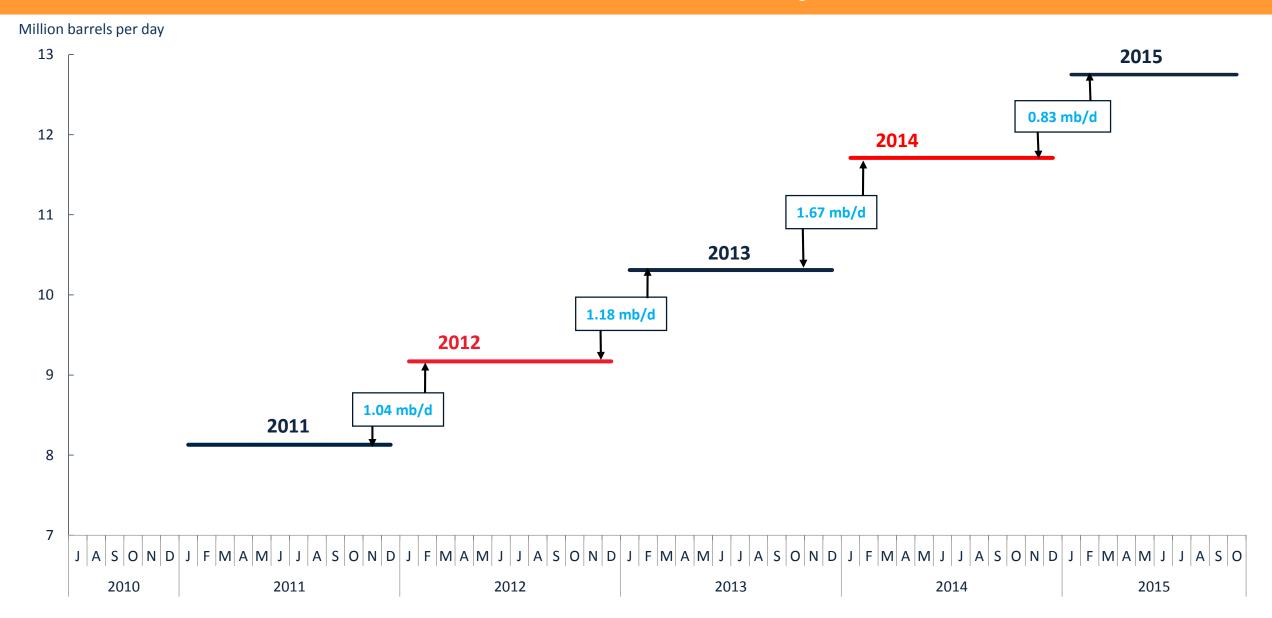
Source: IEA, BP Statistical Review, and World Bank estimates.

(3) Biofuels



Source: IEA, BP Statistical Review, and World Bank estimates.

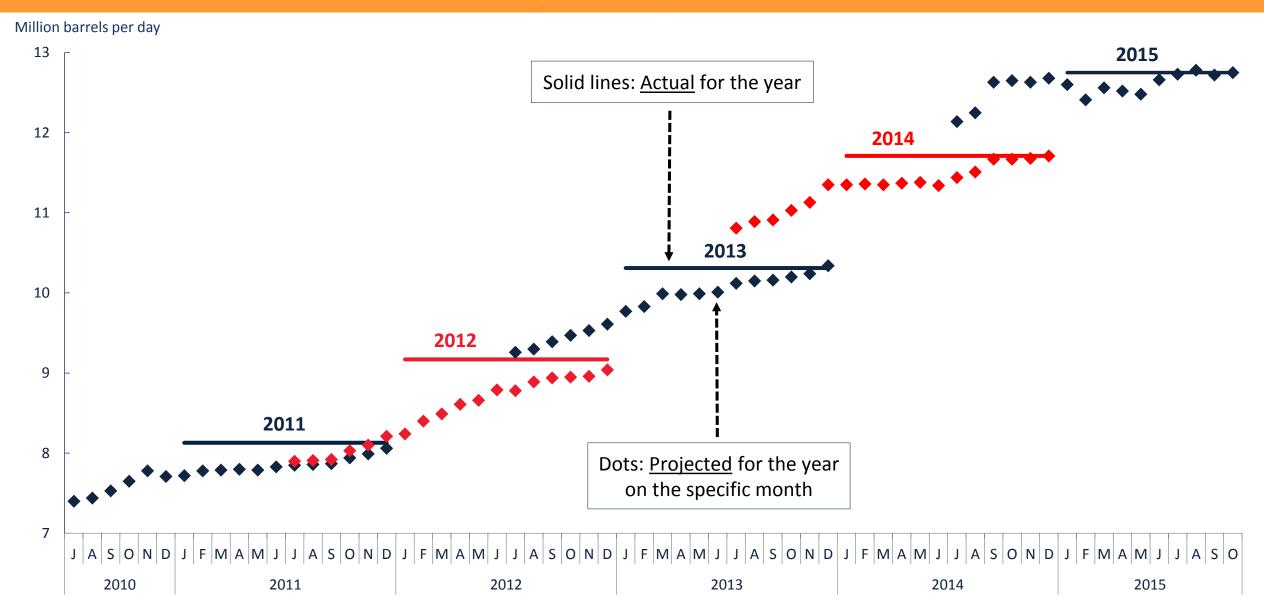
The U.S. added some 1 mb/d of oil ...



Source: International Energy Agency and World Bank

Note: U.S. oil output includes biofuels. Last observation is October 2015. The solid line for 2015 is the October projection.

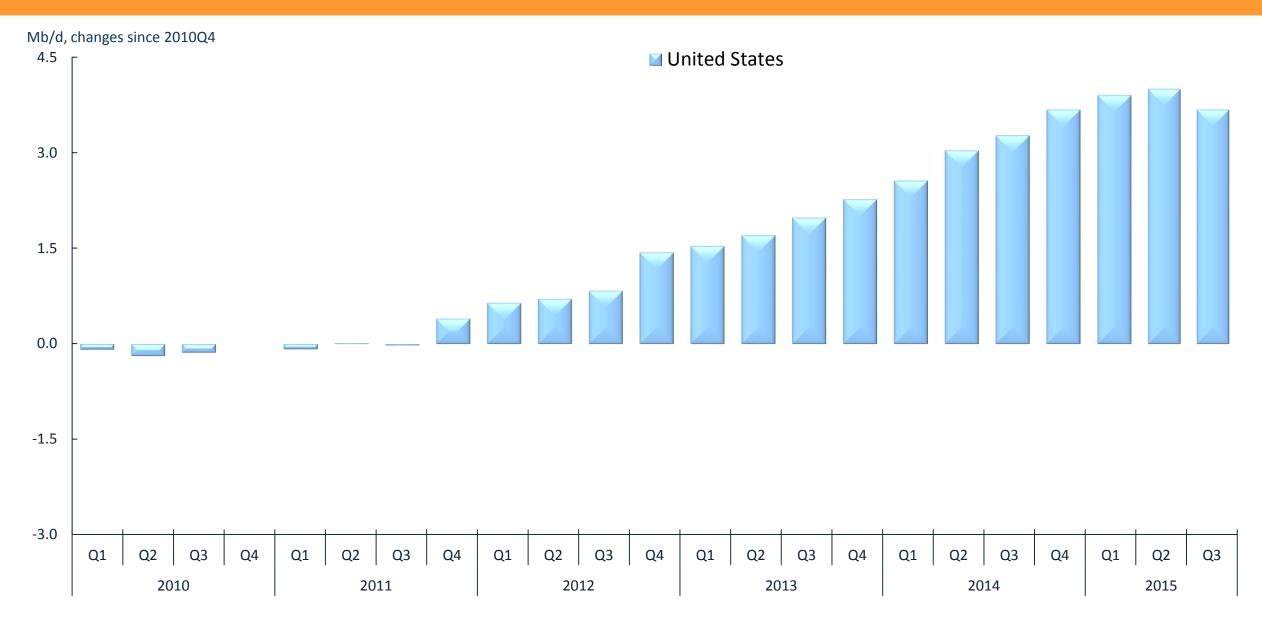
... contrary to expectations ...



Source: International Energy Agency and World Bank

Note: U.S. oil output includes biofuels. Last observation is October 2015. The solid line for 2015 is the October projection.

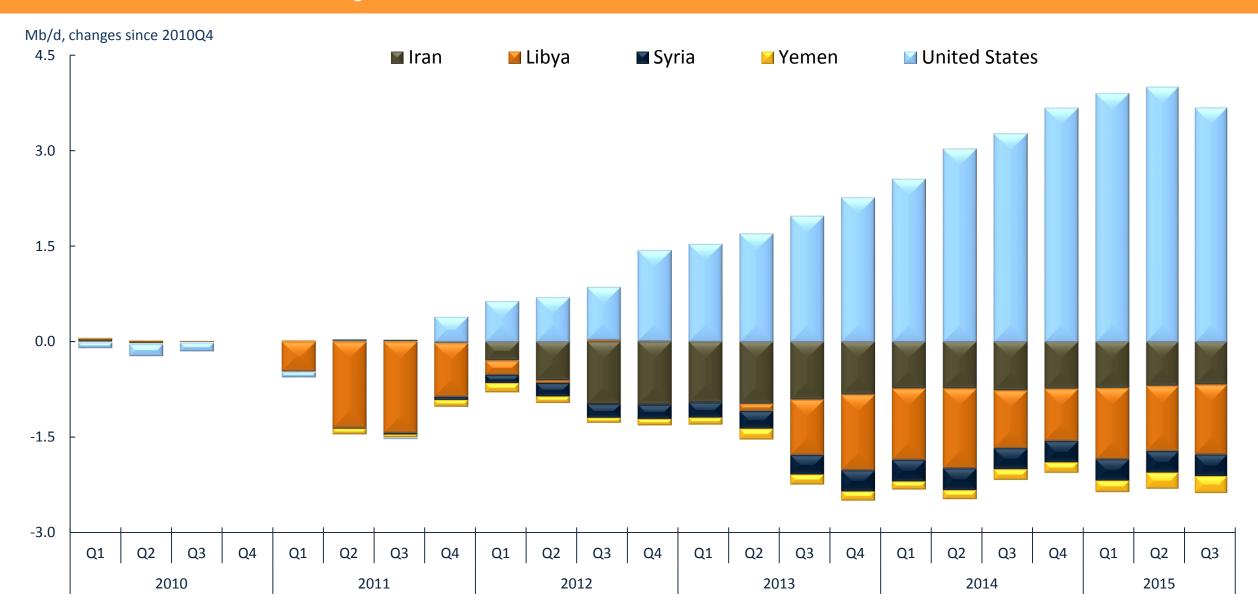
... this additional oil ...



Source: International Energy Agency and World Bank

Note: Last observation 2015Q3

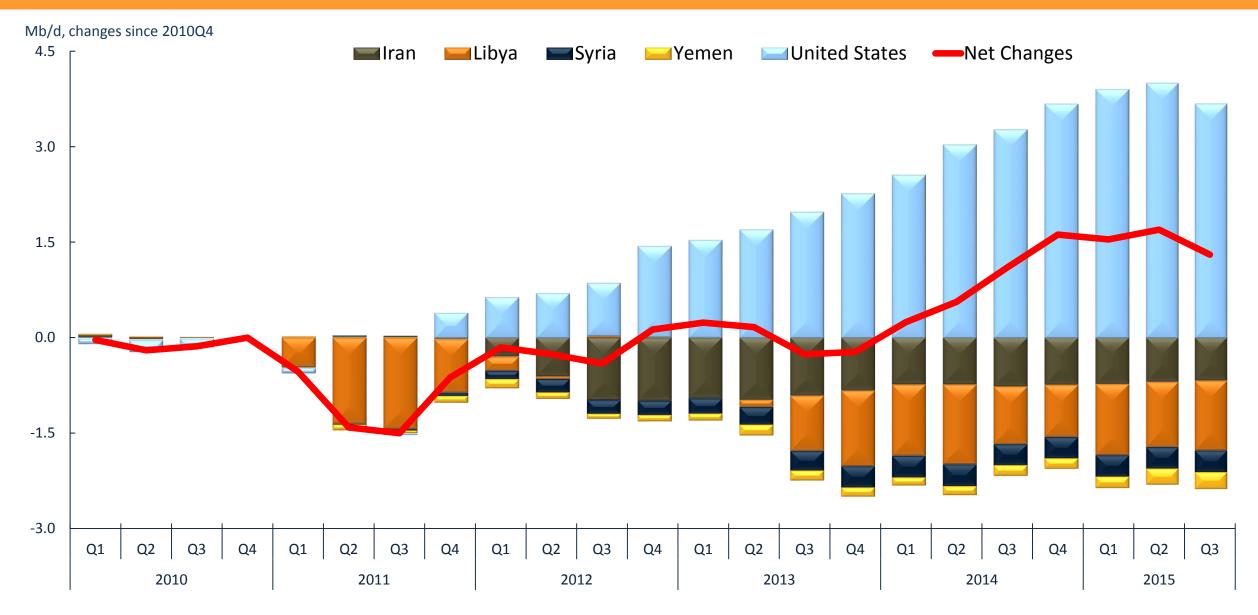
... initially accounted for "losses" elsewhere...



Source: International Energy Agency and World Bank

Note: Last observation 2015Q3

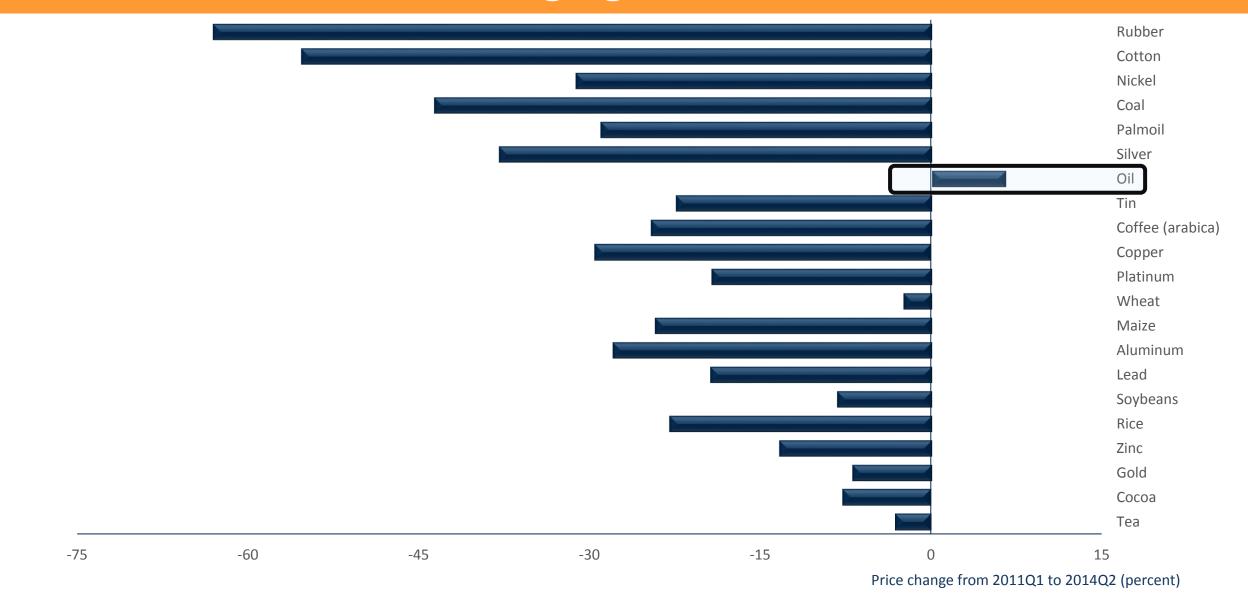
... but eventually created surplus conditions in 2014Q2 ...



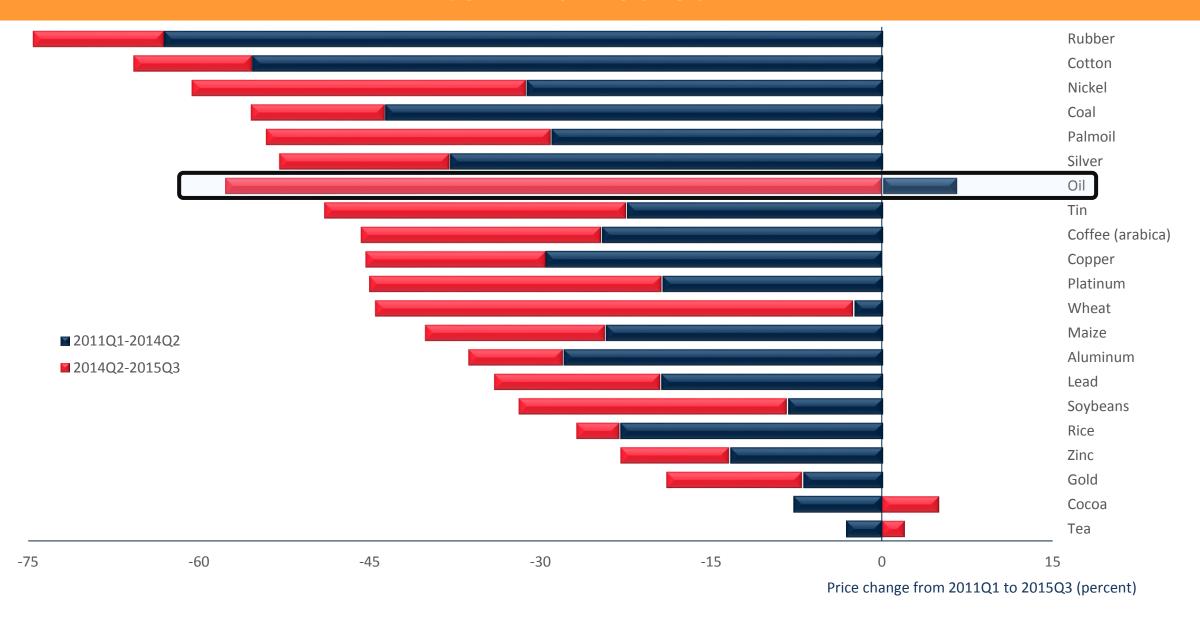
Source: International Energy Agency and World Bank

Note: Last observation 2015Q3

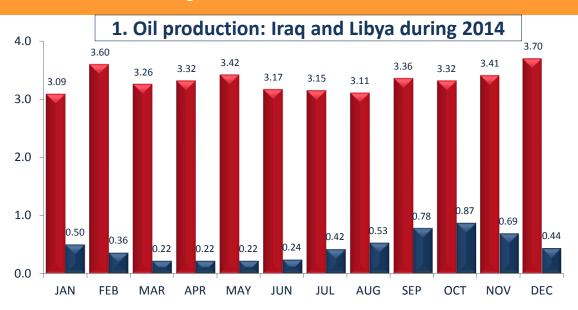
... in turn, changing oil from "outlier" ...



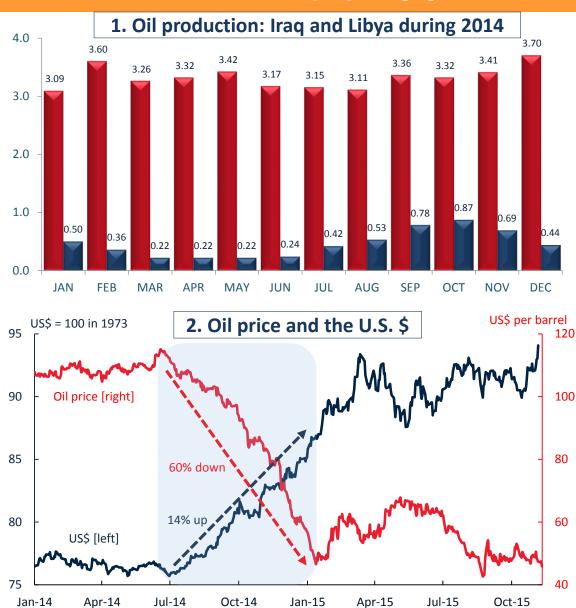
... to "mainstream"



The surplus of 2014Q2 was followed by: (1) Iraq and Libya surprize



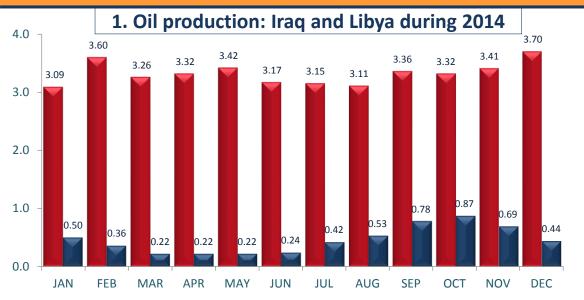
(2) Appreciation of the U.S. dollar

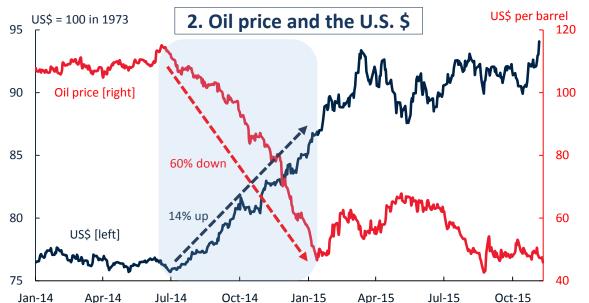


Source: IEA, Bloomberg, FRED.

Notes: Last observation for exchange rate and oil prices is November 30, 2015.

(3) OPEC's changing objective





Source: IEA, Bloomberg, FRED, and World Bank.

Notes: Last observation for exchange rate and oil prices is November 30, 2015.

3. OPEC's changing objectives

- ➤ Following the East Asian financial crisis when oil dropped below \$10/bbl, OPEC began setting a price target range, initially set at \$20-25/bbl and gradually reaching \$100-110/bbl.
- ➤ In the face of weakening demand and increasingly strong supplies from unconventional sources, in its November 27, 2014 meeting, OPEC decided not to cut production in order to defend market share. Following the decision, Brent prices plunged 10 percent. It was the first time in recent history when OPEC took such a bold move. An earlier, similar move was taken in 1985/86.
- ➤ The decision most likely reflects the realization that global commodity markets cannot be "managed" for long, regardless the nature of the commodity. Maintaining high and stable prices through commodity agreements not only attracts suppliers from countries not bound by the agreements but also encourages development of substitute products:
 - The International Tin Agreement (1954-85) had two implications: (i)
 Artificially high tin prices made non-member producers more
 competitive; (ii) it encouraged the use of aluminum, a substitute
 product.
 - The International Coffee Agreement (1962-89) attracted new producers, including Vietnam (not member of the Agreement), which is now world's second largest coffee supplier.

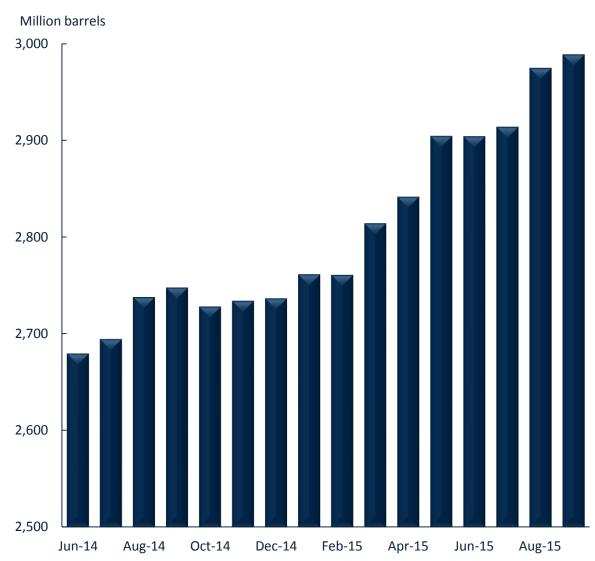
The oil price plunge led to a sharp decline in the U.S. rig count



Source: Baker Hughes, Bloomberg, and World Bank **Note**: Weekly data, last observation November 15, 2015.

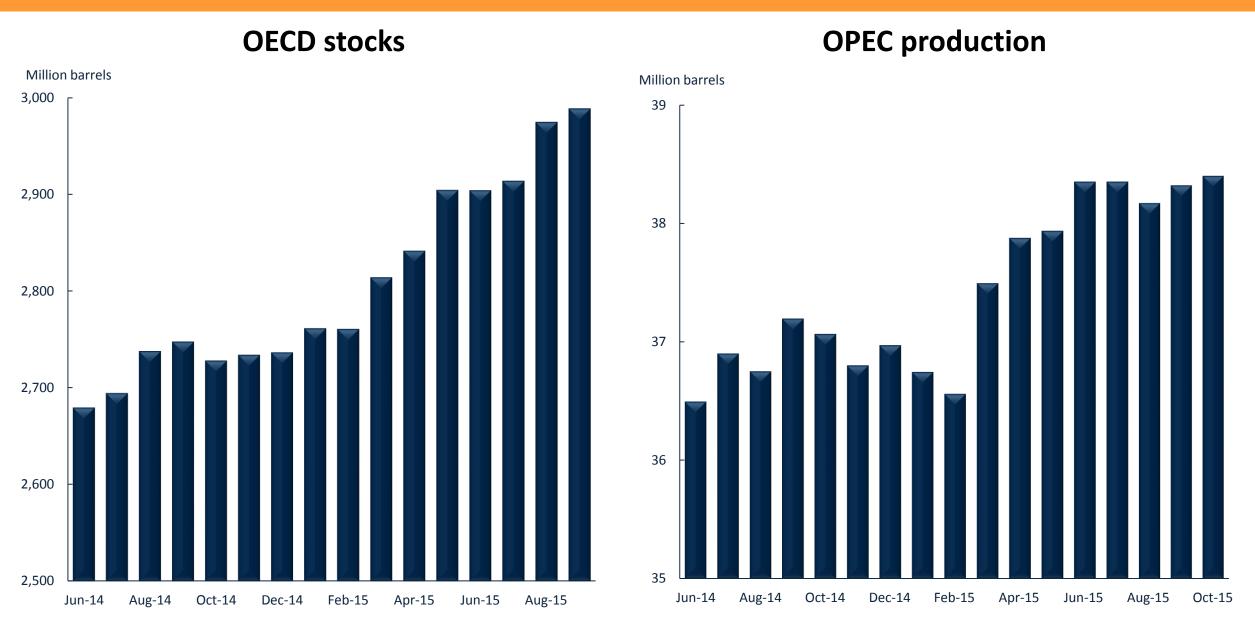
Not only low oil prices are reflected in elevated OECD stocks ...





Source: International Energy Agency

... and OPEC's higher oil production ...



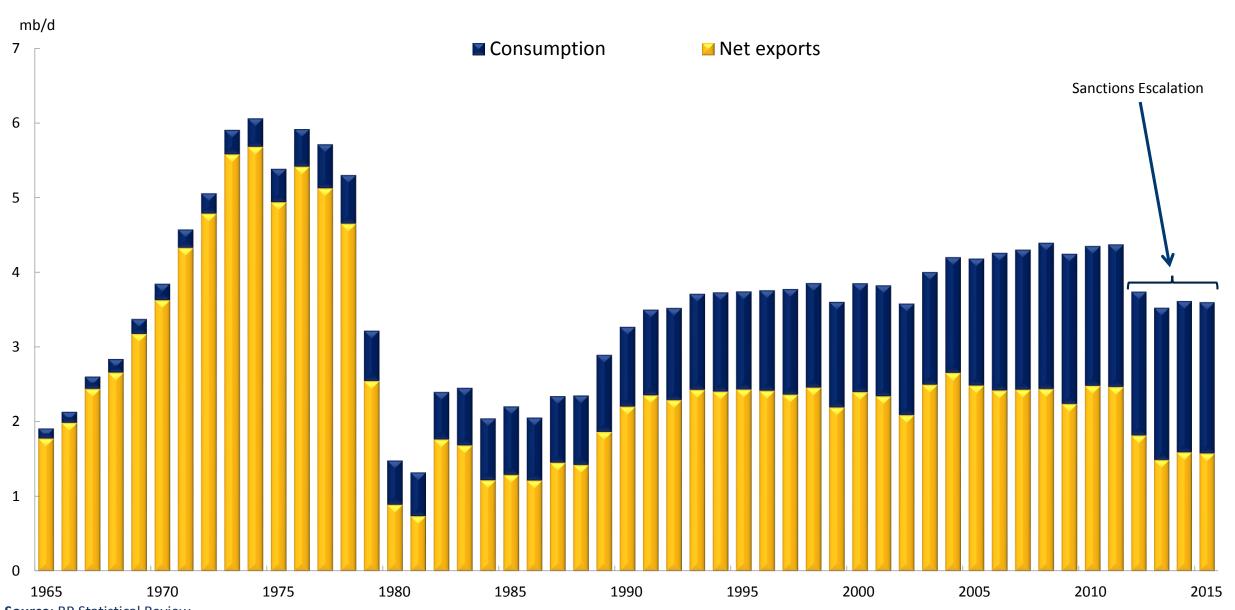
Source: International Energy Agency

... but Iran could put further pressure on oil prices ...

An international agreement on Iran's nuclear program was reached in July 2015 and is expected to be implemented in the first half of 2016. Sanctions will be suspended at that time and terminated in 2023.

- ➤ When sanctions are lifted: First, Iran could immediately start exporting from its 40 million barrels of floating storage of oil, of which more than half is condensate. And, within a few months of sanctions being lifted, Iran could increase crude oil production by 0.5-0.7 mb/d, potentially reaching a 2011 pre-sanctions level of 3.6 mb/d.
- ➤ In the long term: Iran could reach pre-revolution and Iran-Iraq war level of oil production (about 6 mb/d) if it attracts foreign investment and technical assistance. Iran has the world's fourth largest proved oil reserves (9.3% of world total) and the largest proved natural gas reserves (18.2% of world total). Thus, Iran could become a key player in global energy markets, if it attracts foreign investment and know-how.

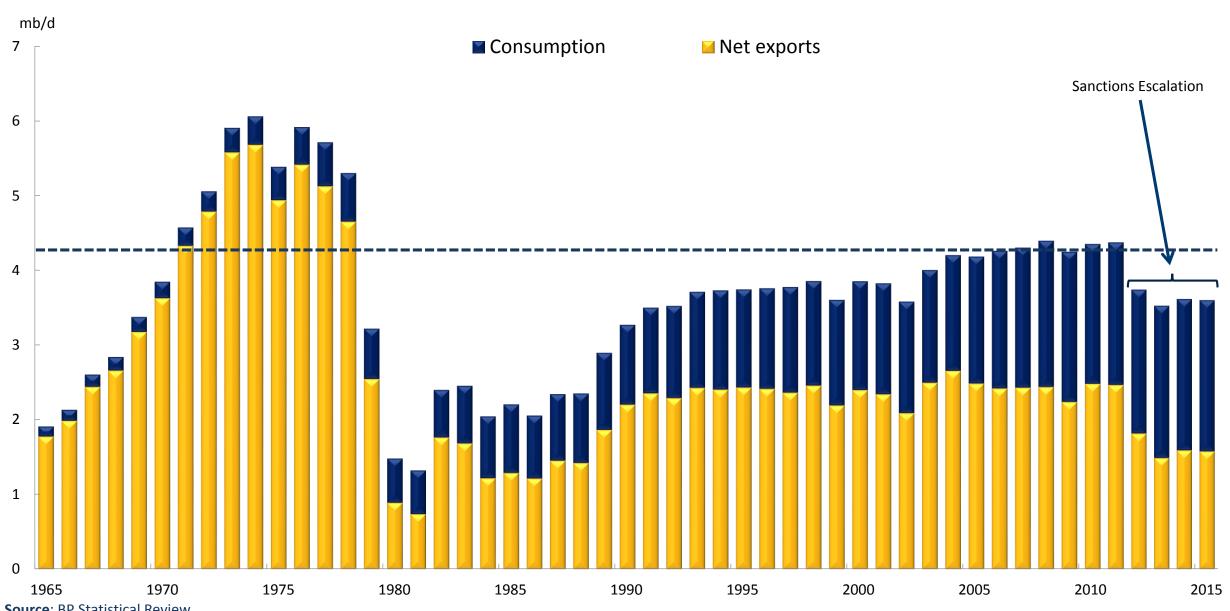
... with potential to ...



Source: BP Statistical Review.

Note: Iranian production includes crude oil and liquids.

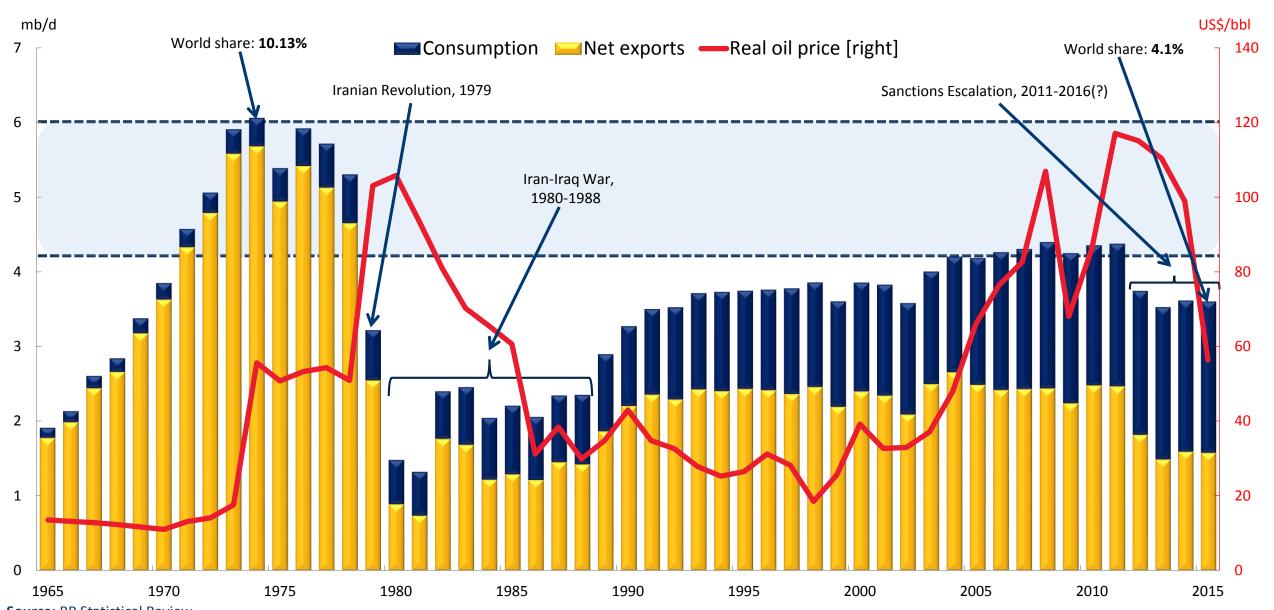
... (a) return to pre-sanctions level within 2016 ...



Source: BP Statistical Review.

Note: Iranian production includes crude oil and liquids.

... and (b) produce even more crude if financing is provided ...

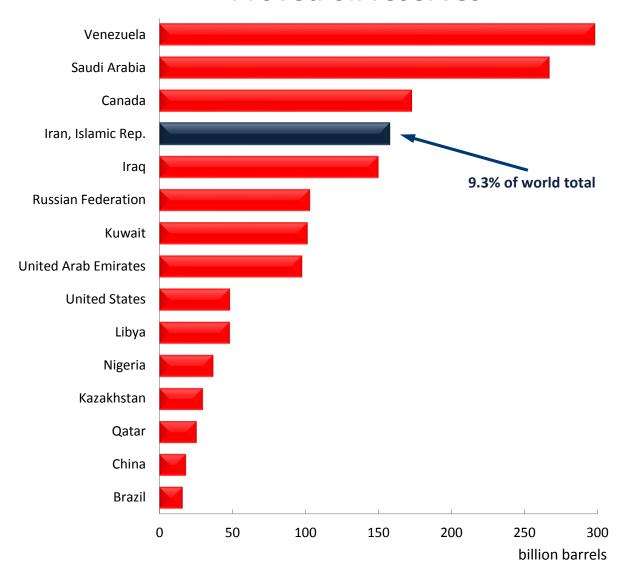


Source: BP Statistical Review.

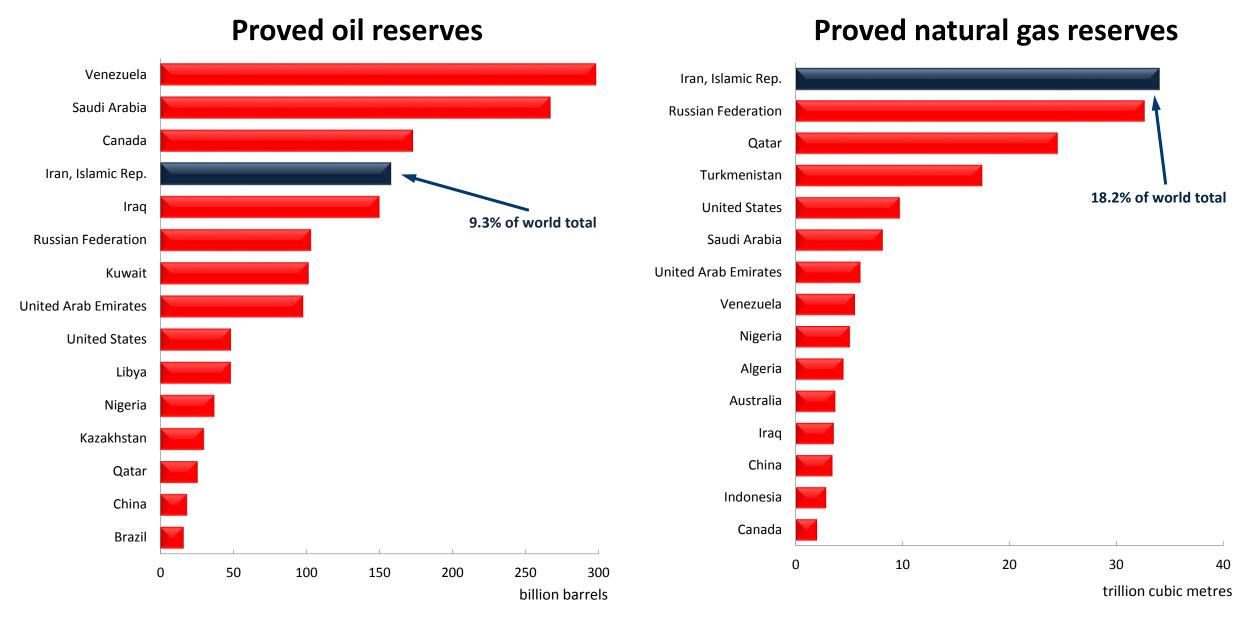
Note: Iranian production includes crude oil and liquids.

... given its large oil reserves ...

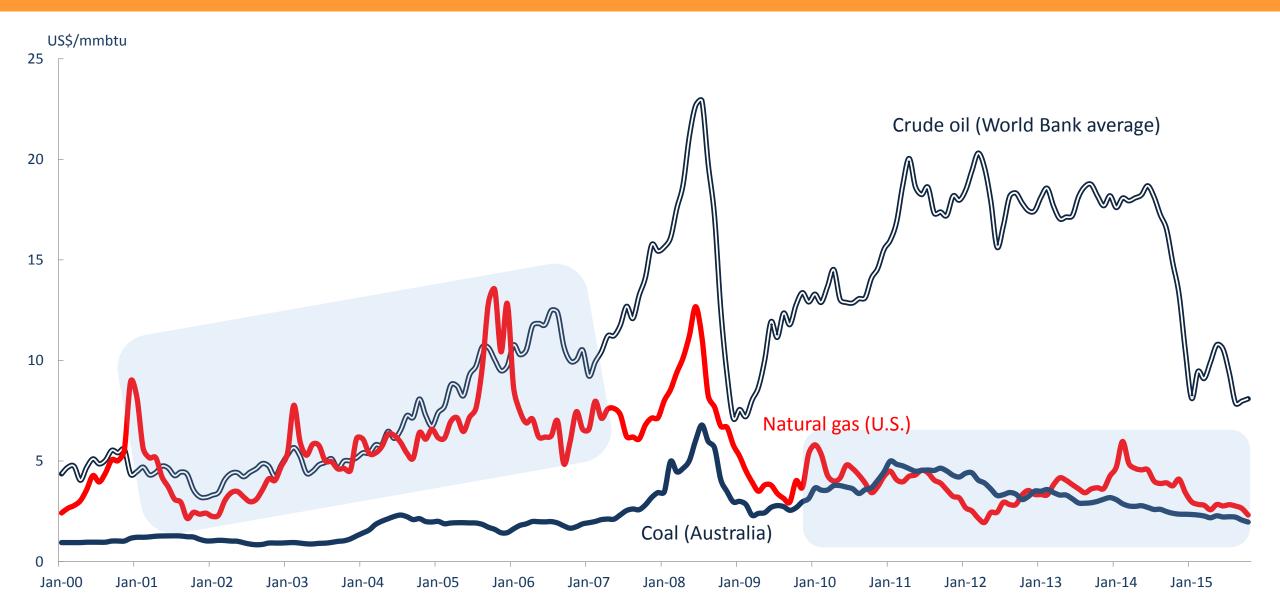
Proved oil reserves



... and even larger natural gas reserves ...



The oil price plunge brought energy prices closer together...



Source: World Bank

Note: Last observation is November 2015

... and natural gas prices as well

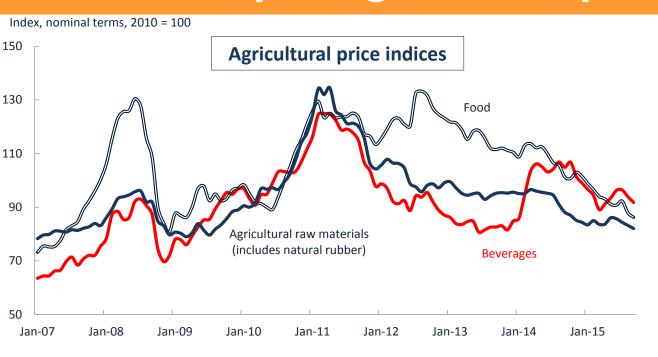


Source: World Bank

Note: Last observation is November 2015

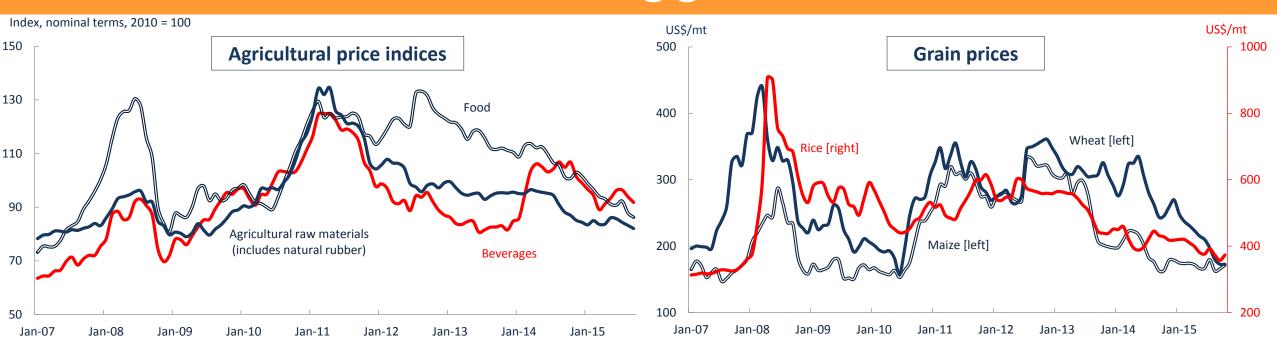
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Virtually all agricultural prices have declined as well ...



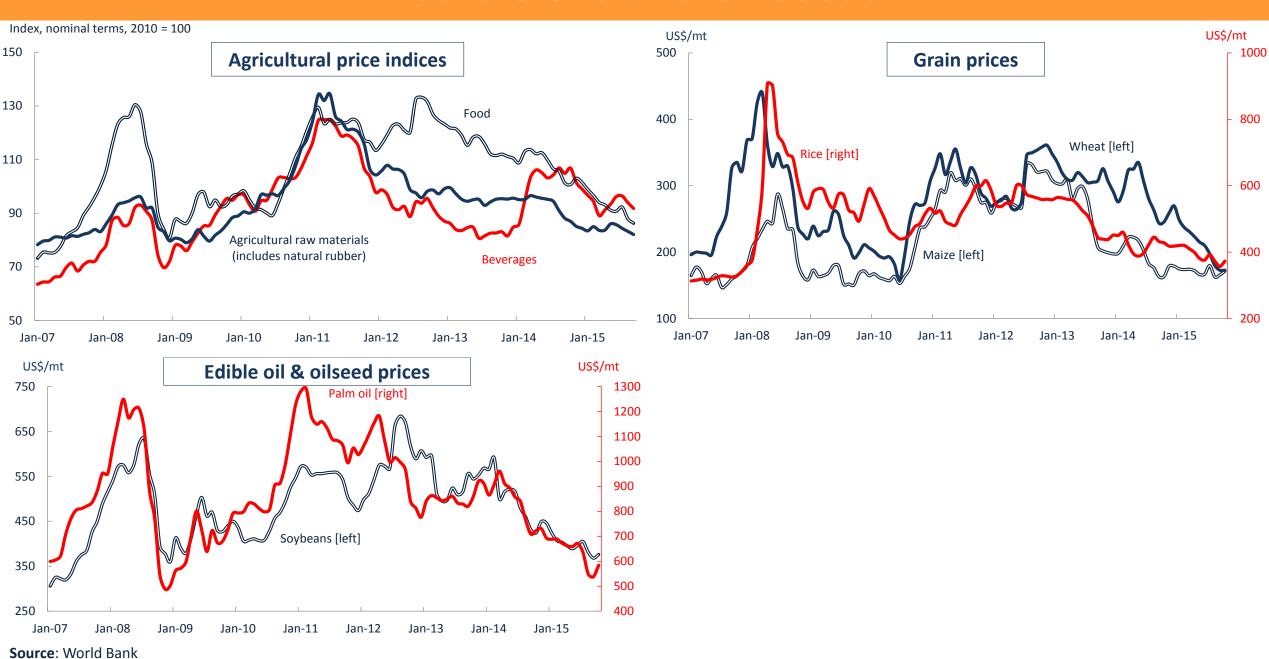
Source: World Bank

... including grains ...

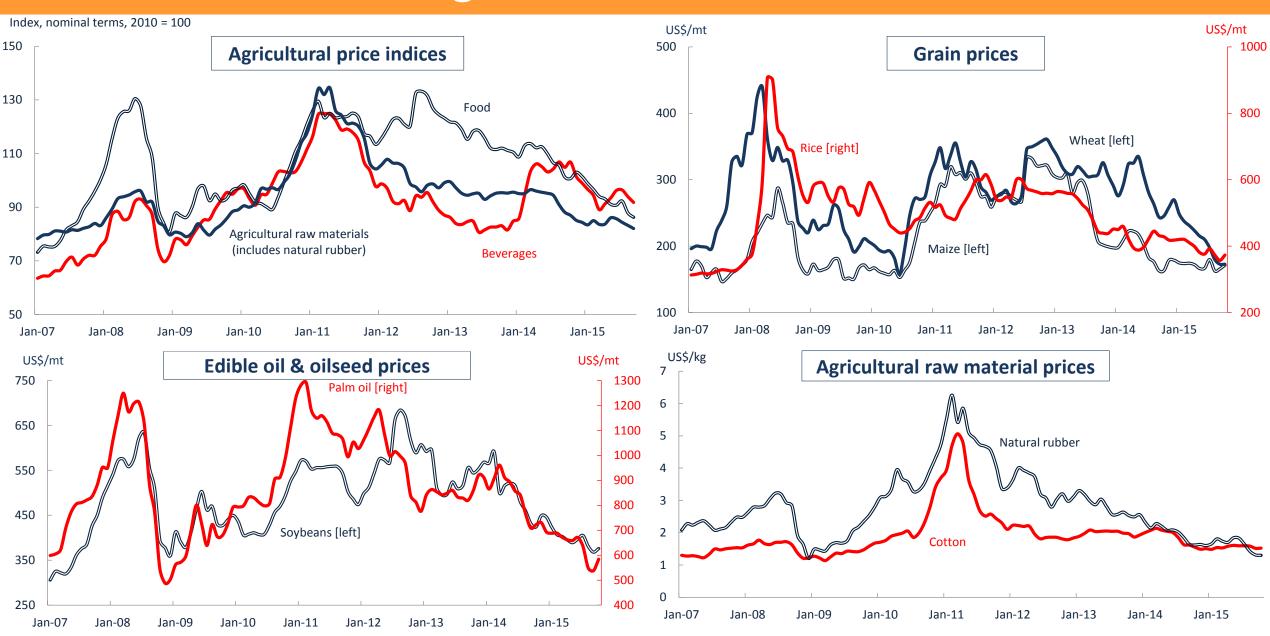


Source: World Bank

... edible oils and oil seeds...

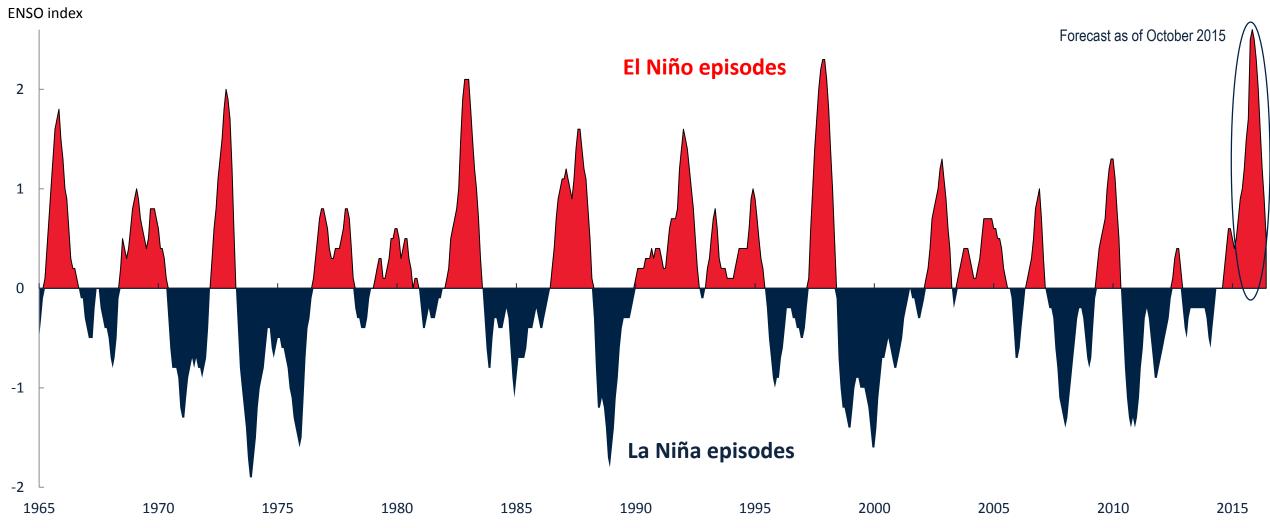


... and agricultural raw materials ...



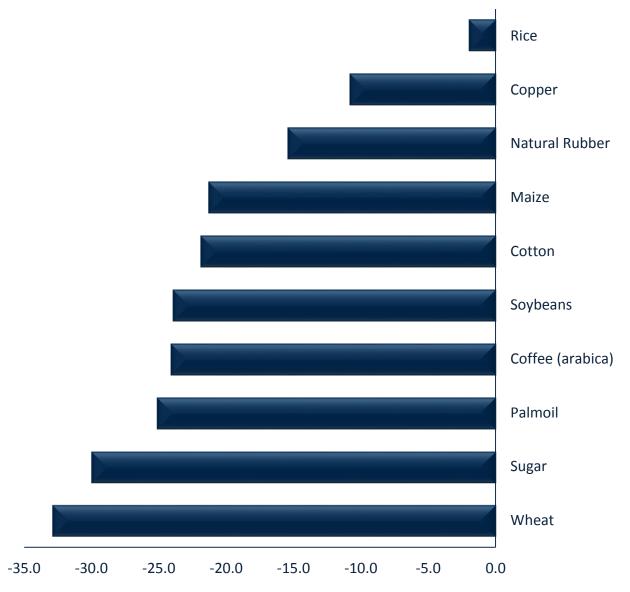
Source: World Bank

And, despite a strong El Niño episode under way ...



Source: National Oceanic Atmospheric Administration (NOAA; historical data through August 2015) and Earth Institute (forecasts from September 2015 to June 2016, as of September 17, 2015). Notes: The ENSO (El Niño Southern Oscillation) Index represents a centered three-month mean SST (Sea Surface Temperature) anomaly for the Niño 3.4 region (i.e.,5oN-5oS, 120o -170oW). According to the NOAA, events are defined as five consecutive overlapping three-month periods at or above the +0.5o anomaly for El Niño events and at or below the -0.5 anomaly for La Niña events. The threshold is further broken down into Weak (with a 0.5 to 0.9 SST anomaly), Moderate (1.0 to 1.4), Strong (1.5 to 1.9) and Very Strong (≥ 2.0) events. An event to be categorized in any of the above categories it must have equaled or exceeded the threshold for at least three consecutive 3-month periods. Note that the value of the index can change up two months after the "real" time data become available because of a filtering process applied to the data.

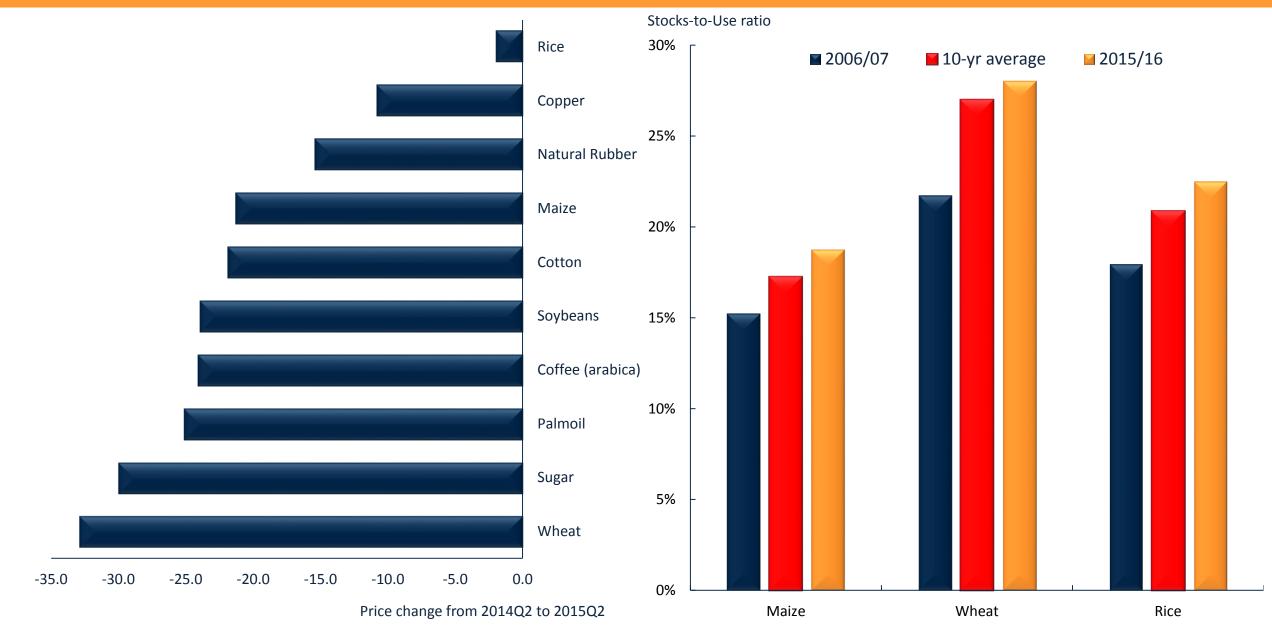
... prices declined significantly ...



Price change from 2014Q2 to 2015Q2

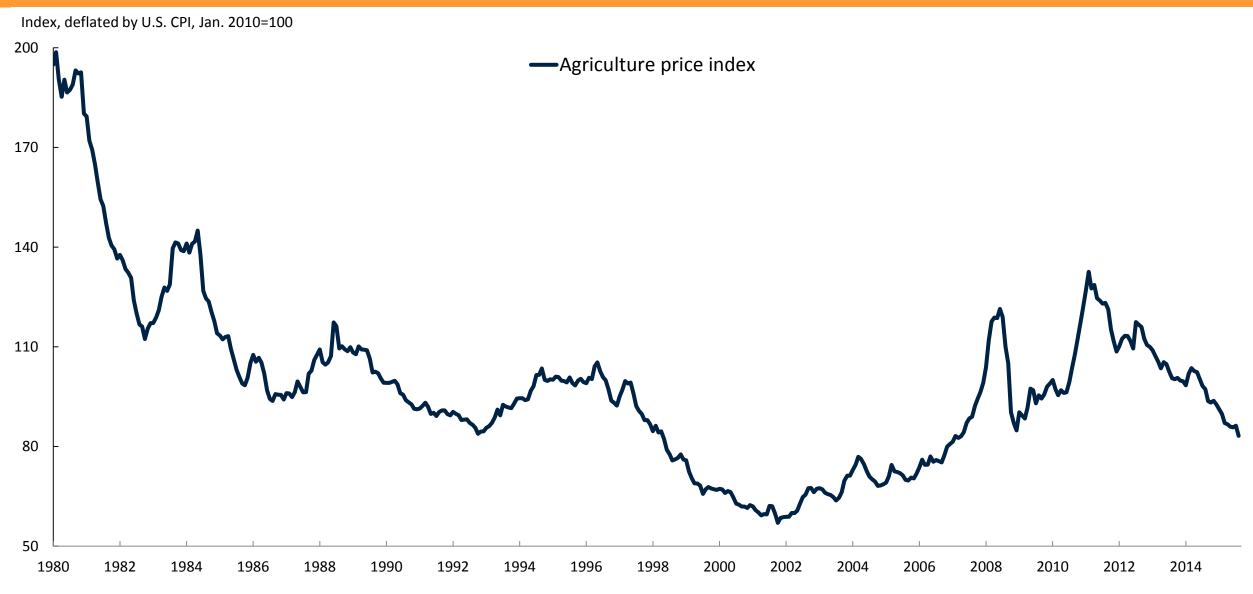
Source: U.S. Department of Agriculture and World Bank

... not surprisingly given how well-supplied markets are ...



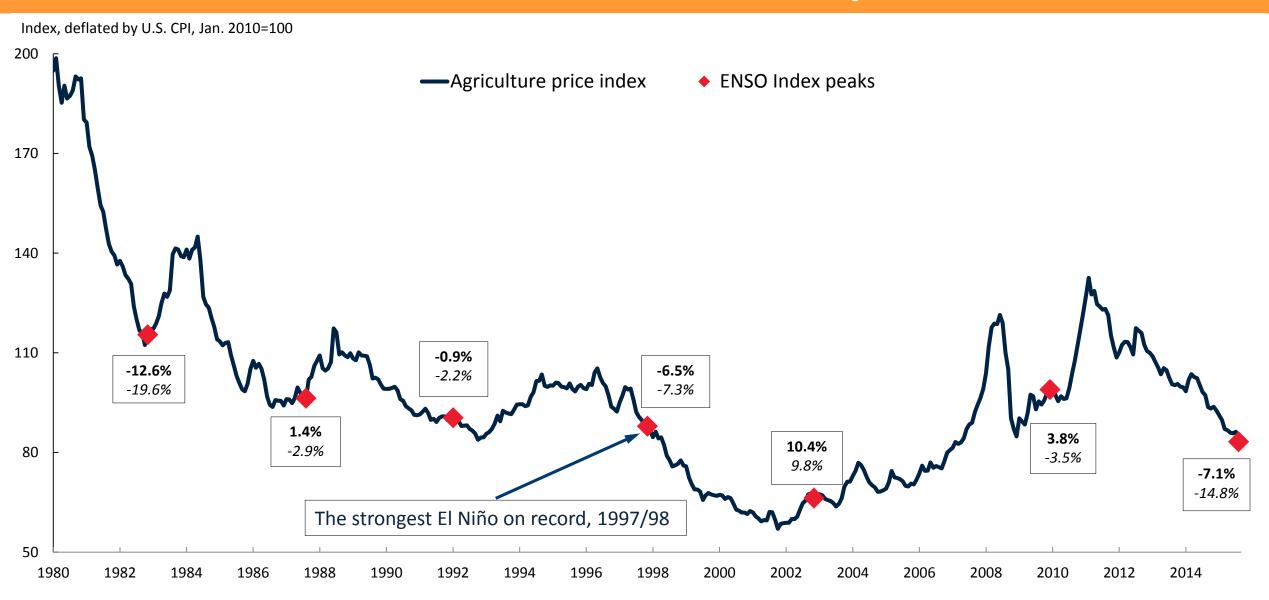
Source: U.S. Department of Agriculture and World Bank

... and also based on the history of agricultural prices ...



Source: World Bank

... and El Niño's muted impact

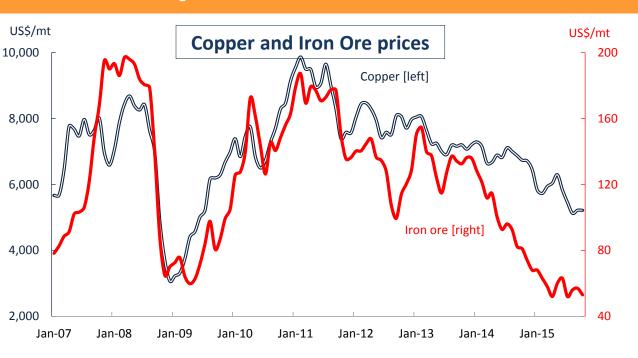


Source: World Bank and NOAA.

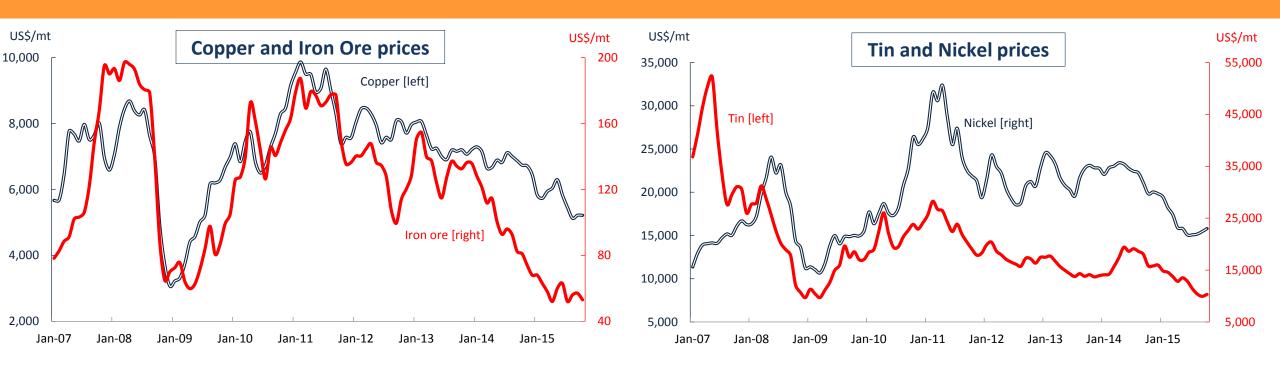
Note: The ENSO peaks reflect values greater than 1. The numbers denote percent changes of the six-month average price index leading to the episode compared to the previous six-month period (bold) and the corresponding six-month period of the previous year (italic). The last observation for both agricultural price index and El Niño is September 2015.

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Metal prices declined as well, including copper and iron ore



... tin and nickel ...



... on fears of slowing Chinese demand ...

US\$/mt

55,000

45,000

35,000

25,000

15,000

5,000



Source: World Bank and World Bureau of Metal Statistics

Jan-01

Jan-03

Jan-05

Jan-07

Jan-09

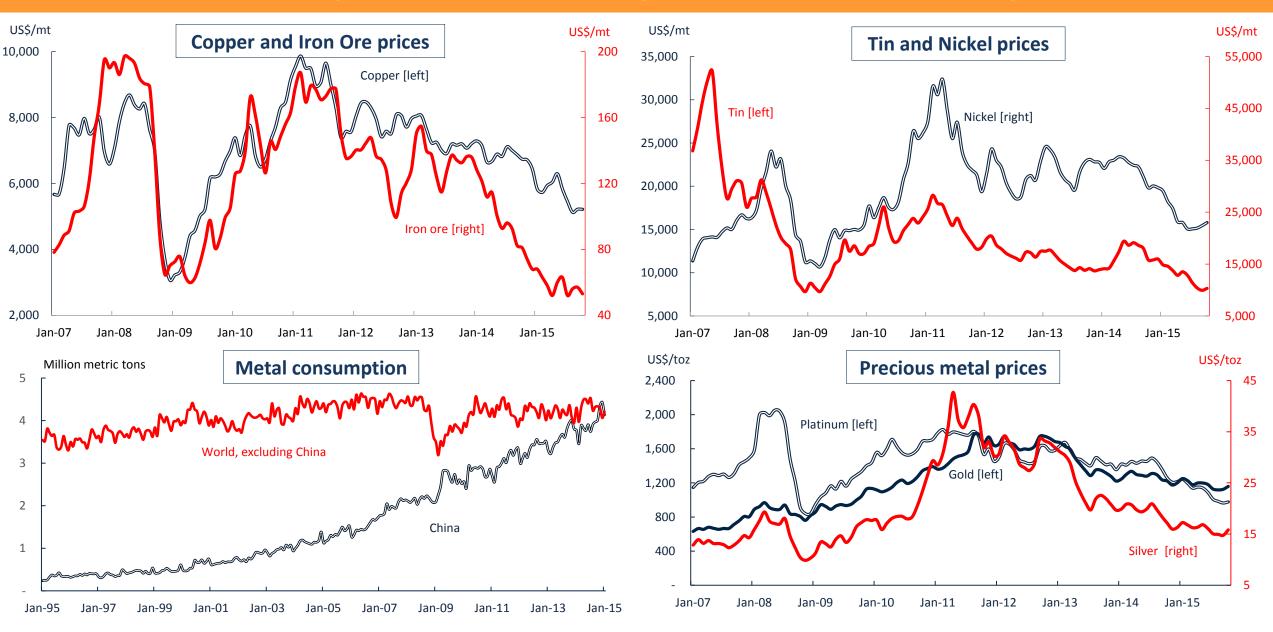
Jan-11

Jan-13

Jan-99

Jan-95

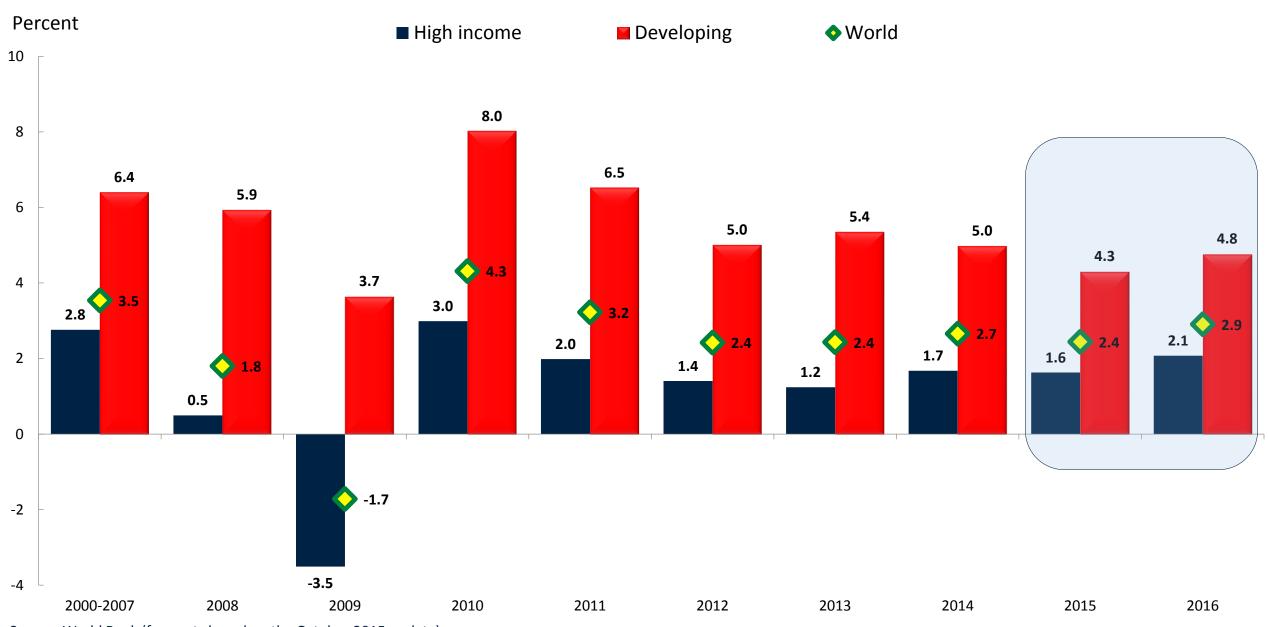
... while precious metal prices was no exception



Source: World Bank and World Bureau of Metal Statistics

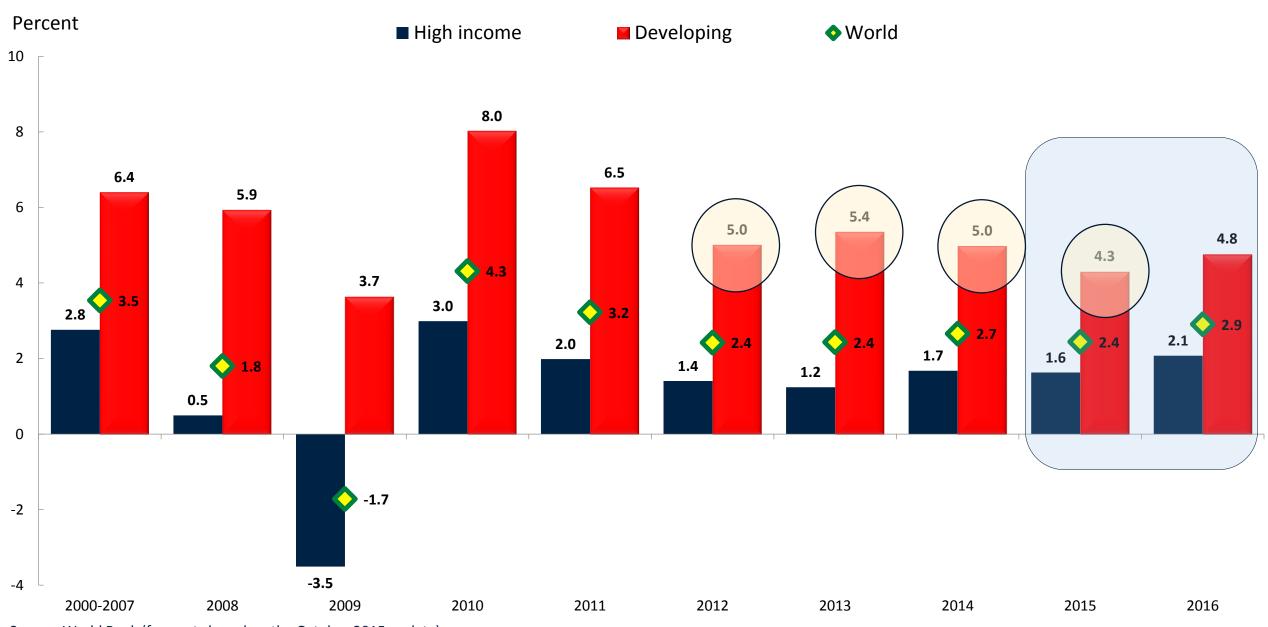
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On the growth side, there are headwinds ...



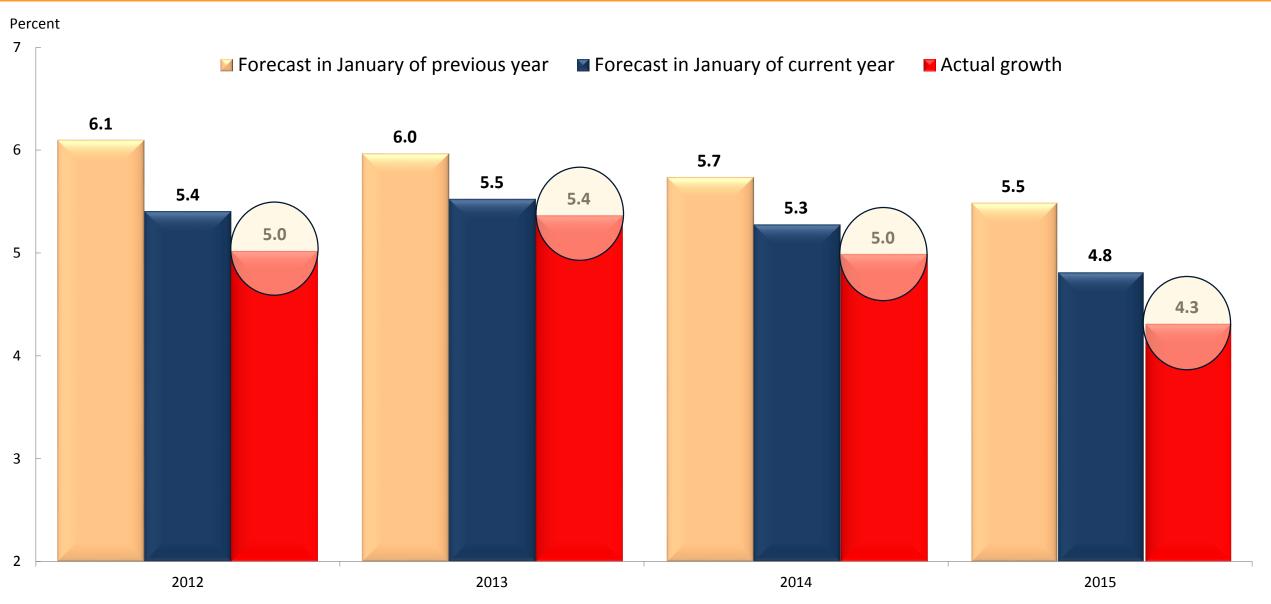
Source: World Bank (forecasts based on the October 2015 update)

On the growth side, there are headwinds ...



Source: World Bank (forecasts based on the October 2015 update)

... as evidenced by the consistency of downward revisions



Source: World Bank, Global Economic Prospects

Notes: Growth refers to developing countries. Actual for 2015 is the October 2015 forecast.

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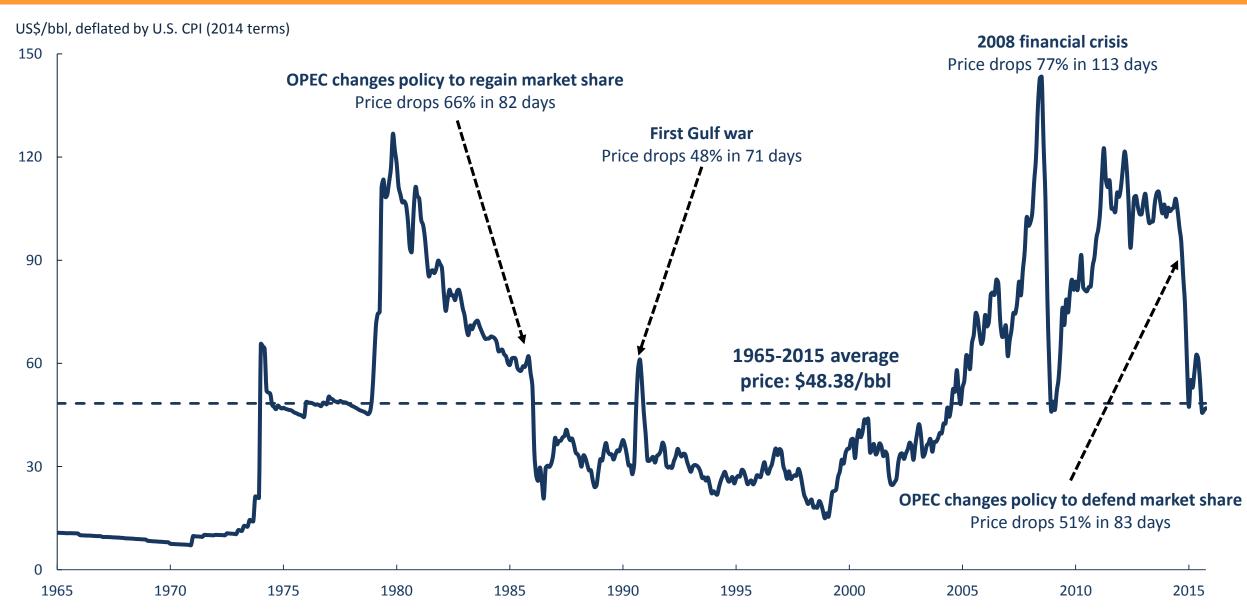
Oil prices stand at exactly their 50-year average ...



Source: World Bank

Note: Last observation is November 2015

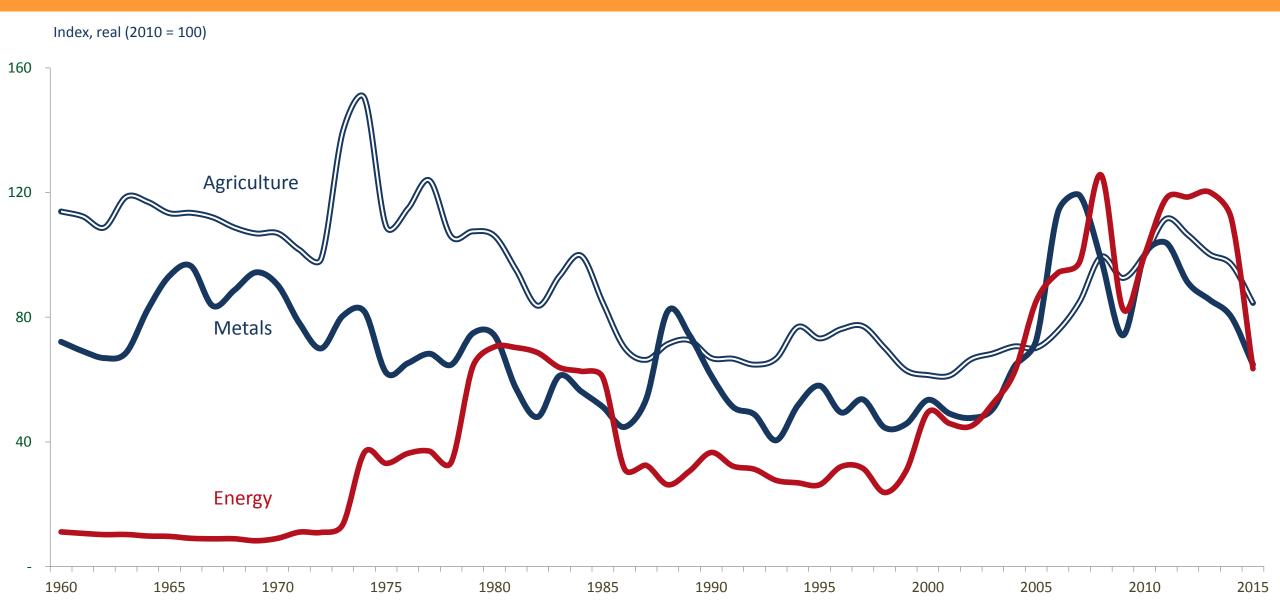
... with remarkable similarities between the 1985/86 & 2014/15 price collapses



Source: World Bank

Note: Last observation is November 2015

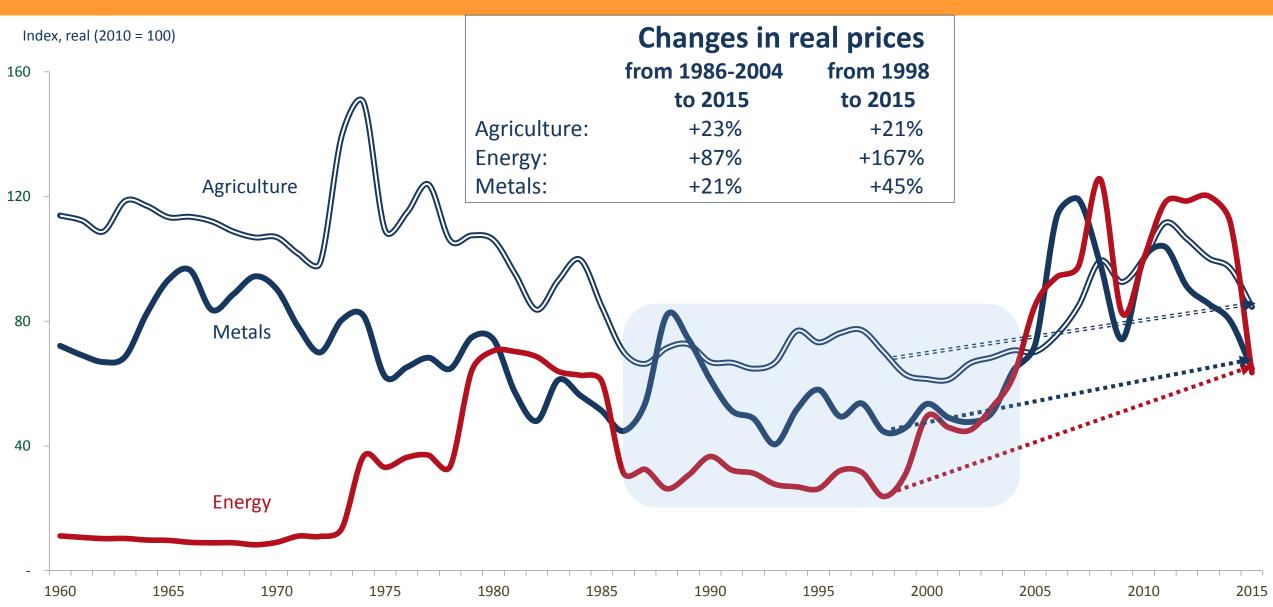
Although prices have declined considerably ...



Source: World Bank

Note: 2015 figures are forecasts as of October 2015

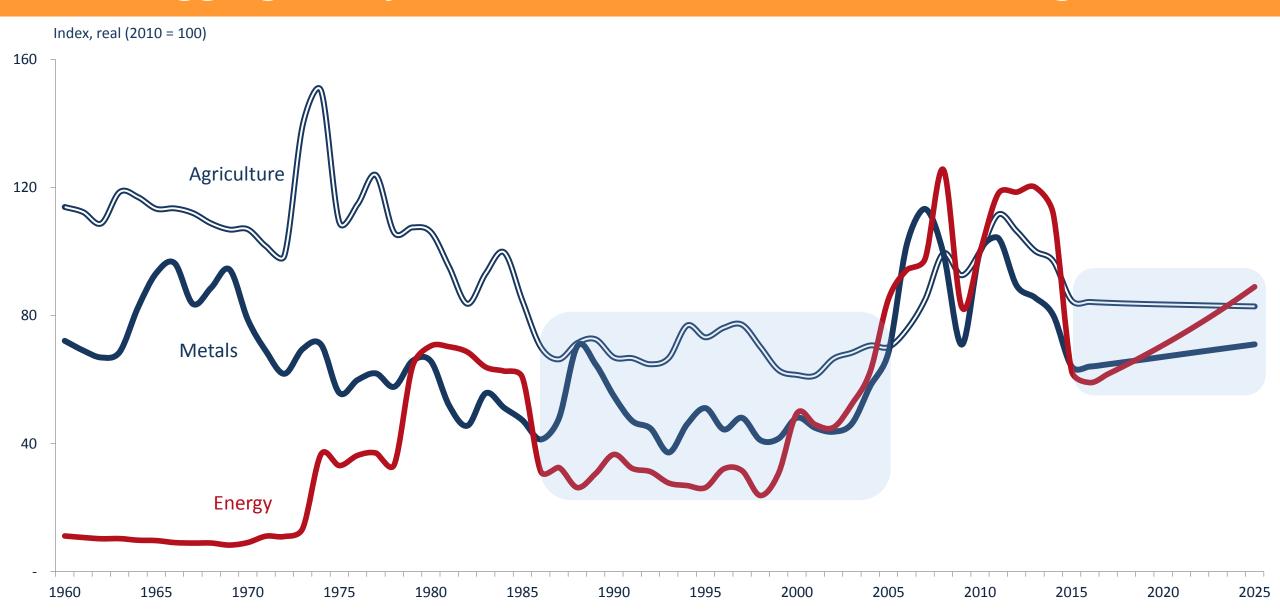
... they are still higher than the 1985-2004 average



Source: World Bank

Note: 2015 figures are forecasts as of October 2015

Begging the question: Is it 1985-2004 all over again?



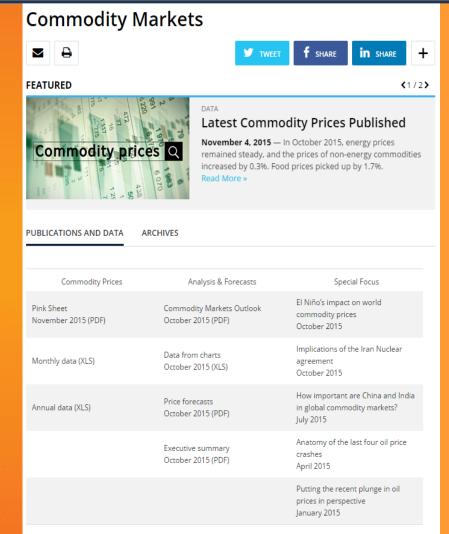
Source: World Bank

Note: 2015 figures are forecasts as of October 2015

Thank you!

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